

# The Golden Rules Of Advocacy

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common sense rules of advocacy for lawyers provides tips and rules that will help anyone lawyer or lobbyist account executive or negotiator parent or teacher improve their advocacy skills in less than 10 minutes a day the classic advocacy guide for trial lawyers common sense rules of advocacy for lawyers has been hailed by attorneys mediators and professors nationwide it's the practical

advocacy guide designed for anyone who must persuade others including attorneys lobbyists negotiators account executives law students sales professionals and parents

this work explains the language used by the most successful advocates throughout the english speaking world and contributors include distinguished lawyers within these jurisdictions from the far east to the usa as well as dealing with the words and phrases of advocacy the book covers other aspects of the technique of communication

based upon the text of a seminar devised by the author which has been widely acclaimed as a breakthrough in the teaching and learning of advocacy it is based on the personal experience of the author and has been described as invaluable as a review for the experienced advocate keith evans isa member of the english and california bars and a former head of london chambers

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hannaford shows that doing reasoning and acting morally and being our moral anatomy or essential nature do not exist in a vacuum but are rooted in community in our relations with others moral reasoning he argues focuses on what we ought to do in a situation where we must consider the needs desires and expectations of others

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