

The Gem Merchants

Wright's Improved Handbook of the Principal Manufacturers, Exporters, Agents, Merchants and Warehousemen of Great Britain.
1871-72 The Trading World of the Tamil Merchant Gems Colour of Paradise Impact of the Involvement of Thai Gem Traders in Sri Lanka's
Gem Industry Precious Stones and Gems Identity Crisis of Sri Lankan Muslims Gems in the Early Modern World The Directory of
Directors Proceedings of Fifth International Congress on Information and Communication Technology Kelly's Directory of Merchants,
Manufacturers and Shippers Gems & Gemology Engraved Gems The Gem Merchant - How to Be One - How to Deal with One The
Mercantile navy list. 1848 [4 issues], 49 [2 issues], 50-53, 57-61, 64-71, 80, 81, 92-1939 The Times of Ceylon Green Book The Jewelers'
Circular and Horological Review Tourism, Gems, and Community Development Precious Stones and Gems, Their History and
Distinguishing Characteristics Gems of Sri Lanka George Taylor Wright Kanakalatha Mukund Augusto Castellani Kris Lane W. G. S.
Waidyanatha Edwin William Streeter Vasundhara Mohan Michael Bycroft Xin-She Yang Maxwell Sommerville David Stanley Epstein
Trade Board of Edwin William Streeter D. H. Ariyaratna

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the book focuses on the changes in the trading world of the tamil merchants in the southern coromandel region with the arrival of

European trading companies and the concomitant creation of European port enclaves and the rapid expansion of demand for Coromandel cotton textiles the author uses impressive range of original sources literary inscriptional and archival to cover a long period of history beginning with the maritime trade in the Sangam period to argue that the merchants evolved over the centuries into a distinct class of merchant capitalists with a conscious perception of their identity as an economic and social class

tapping a wide range of sources Kris Lane traces the complex web of global trading networks that funneled emeralds from backland South America to populous Asian capitals between the 16th and the 18th centuries

this edited collection is an interdisciplinary study of gems in the early modern world it examines the relations between the art science and technology of gems and it does so against the backdrop of an expanding global trade in gems the eleven chapters are organised into three parts the first part sets the scene by describing how gems moved around the early modern world how they were set in motion and how they were pulled together in the course of their travels the second part is about value it asks why people valued gems how they determined the value of a given gem and how the value of a gem was connected to its perceived place of origin the third part deals with the skills involved in cutting polishing and mounting gems and how these skills were transmitted and articulated by artisans the common themes of all these chapters are materials knowledge and global trade the contributors to this volume focus on the material properties of gems such as their weight and hardness on the knowledge involved in exchanging them and valuing them and on the cultural consequences of the expanding trade in gems in Eurasia and the Americas

this book gathers selected high quality research papers presented at the fifth international congress on information and communication technology held at Brunel University London on February 20 21 2020 it discusses emerging topics pertaining to information and communication technology ICT for managerial applications e governance e agriculture e education and computing technologies the Internet of Things IoT and e mining written by respected experts and researchers working on ICT the book offers a valuable asset for young researchers involved in advanced studies

see what gems gemology the magazine of the Gemological Institute of America has to say about the gem merchant every retail jeweler manufacturer and gemologist should read this book what is the real price how could I get a break on the price of that stone is the gem with more green or more yellow in it worth more is that gem merchant treating me fairly how can a jeweler sell more high profit colored stone jewelry and tie up less capital these are some of the questions answered and some of the secrets revealed by this famous gem merchant cutter and author if you have asked questions like these and found evasiveness or silence as your reply you should read this

book this book is not just a must for gem merchants gemologists and appraisers it is a book particularly for the jeweler who want to make more money with colored stones and for gem lovers in general what people in the trade say about this book this is unquestionably the best book on how to buy and sell gems although david has been my long time buying agent for brazilian stones this book helped me make even more money from the gem business richard wise g g jeweler and author of secrets of the gem trade i wouldn t have known how to locate or even define my market without this book and mr epstein s help i entered the business with no friends or relatives in the trade there was no one to help gerard walsh f g a a sydney australia whether you are a jeweler experienced gem merchant or a beginner this book shows you how to avoid serious pitfalls and how to be successful buying and sell ing gems bryan pavlik ambassador to austria from the international colored stone association i had taken a gemological course in antwerp but knew nothing about how gems were bought and sold there is no doubt that david epstein and his book the gem merchant made the difference marco minafra catania italy when i started as a gem merchant i had success but not enough to do it full time after david let me in on the secrets revealed in this book my business got to the point where it is a successful full time business joe decristoforo new york usa we are an ags ijo store since my father started the store in 1929 we have always placed much emphasis on colored gems david epstein and his book the gem merchant have helped our colored stone sales and profit louis castiglione ph d g g a castaglione jewelers gloversville new york usawhat trade magazines say about this book for those interested in learning more about what it takes to deal in gems national jeweler this book should be carefully read and digested by those involved in buying and selling gemstones for advice offered covers the broad spectra of buying and marketing strategies for gemstones and gem rough survival tips on entering the gem stone manufacturing industry and a range of general information that could be successfully applied to trading in gemstones importantly the advice offered is sensible practical honest and straightforward australian gemmologist david epstein is eminently qualified to write this book alice keller editor in chief gems and gemology this is a delightful account of the difficulties to be borne in mind when setting up or out as a peripatetic gem dealer there is a good deal of common sense gemmological association gem testing laboratory of great britain

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