Small Business Management Longenecker 16th

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longenecker is the market leader in small business management it has the right mix of theory and application with an easy flowing writing style ithis book presents a contemporary treatment of the startup and management of small firms strong emphasis is placed on entrepreneurial opportunities and the new venture activities needed for the successful operation of small firms it is also the most innovative text on the market for this course with bizplan builder software internet activities it s own site businesslink video cases intelecom video telecourse based on the text powerpoint slides and an integrated learning system

this edited collection investigates the potential impact of long term planning and strategic awareness on the ability of smes to remain competitive the authors demonstrate that whether smes are able to identify and act upon external forces and factors or not is the defining indicator of their likelihood to struggle survive or thrive

this textbook focuses on the niche occupied by small businesses and its contribution to the larger economy it introduces the knowledge and skills needed to manage a small business chapters address issues of strategy venture opportunity marketing management and finance the companion cd rom is entitled preparing the business plan to accompany small business management

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