

# Shipbroking And Chartering Practice

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now in its eighth edition this classic text is a first point of reference for anyone looking to obtain an understanding of chartering and shipbroking practice it provides hands on commercially focused explanations of chartering business and invaluable advice on how the shipping market operates across a broad range of topics the authors also deal expertly with the legal financial operational and managerial aspects of chartering offering numerous case studies which clearly link theory to practice this new edition has been fully revised and updated to reflect the current trends in chartering practice legal developments and standard forms of charterparties new to this edition enriched with practical examples covering crucial aspects of chartering and shipbroking business such as voyage estimations freight conversions and tanker calculations new material on day to day laytime principles including laytime definitions for charterparties 2013 associated commentary and relevant examples shipping marketing as a modern tool of improving chartering and shipbroking business expanded coverage of the economic background of chartering including markets vessels cargoes trades and fixtures freight rates for all vessel types from 1980 to 2015 updated review of well known standard charterparty documents including nype 2015 together with clauses and wordings commonly applying to various charter types analytical glossary containing typical terms and abbreviations used in chartering negotiations this book is an essential guide for practitioners in private practice and in house for shipowners and cargo houses as well as those studying shipbroking and chartering

shipbroking and chartering practice provides a sound knowledge of the law and economics of international shipbroking and chartering in a practical way that enables the principles described to be applied in every day situations the 6th edition has been thoroughly revised to take account of chartering practices cases and standard forms that have surfaced since the last edition providing an excellent commentary

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the shipbroker s working knowledge is a book for employees involved in the shipping industry and particularly those dealing or about to deal with the chartering of dry cargo ships it provides personal knowledge that the author gained during the performance of his duties in the various departments of shipping agencies it contains a brief overview of the dry cargo sector it analyzes the methods for fixing a dry cargo ship and provides recommendations when the brokers working the charter party terms

the second edition of principles of chartering is essential reading for maritime professionals and students who need a thorough understanding of the fundamentals of chartering dry cargo and tanker ships author photis m panayides addresses important topics on the theory and practice of chartering in succinct reader friendly language perfect for beginners and experts alike after providing an overview of the business of chartering panayides describes the types of ships cargo trade routes and ports where ships trade he then moves on to detailed discussions of many practical aspects of chartering including the following the process of chartering negotiations analysis of standard charter party contracts in dry cargo and tanker markets issues in the payment of freight and hire understanding the key concepts of laytime estimating laytime and demurrage performing complete voyage estimations including the calculation of bunker costs at sea and in port voyage related expenses revenues commissions and final net profit and time charter equivalent managing chartering and charter party performance principles of chartering also includes specific information about chartering in tanker markets and the different clauses that might be added in tanker voyage charters the second edition includes new insights on the management of chartering and charter party performance post fixture an expanded glossary of terms and abbreviations and references to more than fifty legal cases that have made an impact on commercial chartering practice

this book has been written so that people involved in the business of ship chartering get an excellent overview of this part of the shipping business as the book covers all aspects of chartering in a simple manner it will make an understanding of the business of ship chartering easy for those reading it the graphics in the book also make it easy for students to understand the bill of lading system and incoterms and the essentials of freight market practice among others the book has ten chapters that have been arranged logically and sequentially several standard chartering contracts have also been included as appendices

chartering is an indispensable part of the business of shipping and success in shipping hinges on the ability to identify choose negotiate fix and perform successful charter party contracts without errors and risks for claims several principles are quite important in the chartering business however central is the ability to identify the right partners be they shipowner or charterer in the chartering transaction and negotiate favorable charter party terms fix the ship on a time charter or on a favorable voyage charter based on voyage estimation assessments present the ship on time during laycan arrange timely delivery and redelivery of the ship in a time charter party pay and receive freight and hire without risks facilitate loading and unloading during the laytime allowed and handle all incidental to the fixture transactions services and operations these core themes are purposefully and comprehensively addressed in the fourth edition of principles of chartering the fourth edition of principles of chartering provides a thorough treatment of the commercial aspects of chartering dry cargo and tanker ships this book describes fundamental concepts and principles that are essential learning for undergraduate and postgraduate students and it discusses issues of particular interest to chartering professionals shipowners charterers and ship brokers since the last edition of the book principles of chartering 3rd edition 2018 the shipping industry has witnessed a series of changes and incredible events that have inevitably shaped commercial practice these events include the covid 19 pandemic and the drive towards decarbonization manifested by a series of stringent regulations imposed by the regulatory authorities the regulatory and evolving market environment has led shipowners and operators to embark on commercial activities and importantly adopt research and development and technological advancements to adapt to the contemporary needs of commercial shipping practice the above together with the continuing propagation of knowledge manifested by regulations and the tests of commercial practice in the courts of law which shed light on the details of the trade have resulted in the further evolution of the principles of chartering the aim of the 4th edition of principles of chartering is to adequately and comprehensively capture the key principles of commercial practice including the recent developments

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