

# Shaking The Money Tree The Art Of Getting Grants

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the truth about government grants the grants that you qualify for and exactly how to write the perfect grant application that will have a real chance of getting approved every time you send it in the truth goes something like this while the us government does grant over 30 billion dollars a year you do not qualify to receive most of that money most of that 30 billion goes to non profit organizations so are there any grants that you qualify for most likely yes there is but you

must know where to look and know that there will be other people like you who will be applying for the same grants as you are you will have competition in this ebook you will know everything you need to do step by step in order to get approved for a grant

get the grant you deserve for your organization or project tailor your proposal for the type of grant you re applying for learn how to plan ahead to ensure your proposal is successful the a to z of securing grant funding this is not another how to write a grant proposal book unlike existing books getting grants argues that no matter what type of organization there is a direct relationship between the organization s internal proposal development process and how successful the organization is at securing grant funding existing books focus solely on writing grant applications getting grants deals with every step of the process how and where to find sources of funding the pre proposal planning and development stage the components of a grant proposal the role of the grant writer and or grants office in an organization the role of the project director in the grants process how to tailor the proposal and the budget to the funder with tips gleaned from the author s decade of experience how to nurture relationships with grant partner organizations and more nonprofit organizations public and private k 12 schools faith based organizations hospitals government agencies and universities and colleges all compete for grants as a key element in their fundraising the process of getting grants presented in this book applies to all these organizations regardless of size getting grants can serve as a tutorial on grant writing for first timers and as a comprehensive reference guide for experienced professionals seeking to enhance their organization s processes it is a step by step guide to grant seeking and will serve as the comprehensive manual on the subject of grantsmanship getting grants includes a cd rom with forms job descriptions rules for a grants office and useful excerpts from successfully funded proposals

written by experts with firsthand experience in applying for and getting grants this guide shows how to build a successful grant proposal it provides advice on planning executing submitting and revising grant proposals in order to maximize their chances of success

conducting research requires resources to meet the research need the resources in the research institutes centers are often inadequate limiting the research outcome research grants help overcome those limitations and help the researchers carry out quality research without any restriction grant proposal writing is an essential skill to be mastered by every researcher however the majority of the medical schools except the few research institutes do not have a structured learning module for obtaining grants on most occasions the skill of writing grant proposals goes by self learning for students it is burdening due to the tremendous time consumed to learn the craft of writing the grant proposal and the exhausting clinical and academic work this book is carefully prepared to keep in mind the difficulties faced by the young researchers and the students concerning choosing a funding agency grant makers expectations budgeting surveillance and site visits rights of the researcher and the funding agency and ethical and legal aspects of obtaining the grant the book also covers the alternate plan for partial funding or interruption of the financing reporting the source of funding and acknowledgment good clinical practice guidelines and dealing with the rejected grant proposal the research projects are often dropped or modified extensively due to the limited resources in the existing facility

the researchers are forced to compromise the research objective due to expensive requirements there is a shortage of awareness regarding the availability of funding and grant for the conduct of research even if the researchers are aware of obtaining the financing there is a lack of training in grant proposal writing which is essential in getting the research funding this book on grant proposal writing for medical and healthcare professionals covers such difficulties and deficiencies it will provide complete companionship from knowing the funding agency to obtaining the grant

the advice in this book is useful for many types of grant applications business plans journal articles and research reports

this book is a work of conscience it is the product of a long standing feeling of obligation on my part to write something useful for a special group of people to which you probably belong individuals who seek grants in my years as director of the new york library of the foundation center each and every day i encountered numbers of individuals looking for grant money although i tried to be as supportive as possible in the face of the particular problems shared by this group of library users my own reaction was one of relative helplessness simply stated most of the fund raising guides printed directories and computer files purportedly created to serve the fund raising public are of little or no use to individuals who seek funding on their own these resources are directed the foundation center is the independent nonprofit organization established by foundations to provide information for the grant seeking public vii viii i preface toward the nonprofit tax exempt agency which is the most common recipient of foundation corporate and government largess they are not designed to respond to the special requirements of the individual grant seeker in the applicant eligibility index the catalog of federal domestic assistance defines individuals as homeowners students farmers artists scientists consumers small business persons minors refugees aliens veterans senior citizens low income persons health and educational professionals builders contractors developers handicapped persons the physically afflicted in short practically everyone qualifies

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