

# Research Methods For Managers

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Scientific Methods of Sales Management  
Staffing Management and Methods  
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Industrial Management John Gill John Dwight Peterson Maryann F. Fralic Gerard H. Gaynor Jim Swestka Lawrence L. Steinmetz James Manktelow J. K. L. Taylor London (England). School Board American Academy of Political and Social Science H. G. T. Cannons New Zealand Geographical Society. Conference Stephen Andrew Roberts Norman M. Scarborough John Robertson Dunlap  
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