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classical rhetorical techniques can enhance the persuasiveness of supreme court opinions by making their language clear lively and memorable this book focuses on three techniques invention creation of arguments arrangement organization and style word

choice in the work of oliver wendell holmes jr robert jackson hugo black william brennan and antonin scalia respectively the justices featured here contributed to the court s rhetorical legacy in different ways but all five rejected the magisterial opinion style of the eighteenth and nineteenth centuries in favor of a more personal and conversational format as a result their opinions have endured and even modern readers who cannot recall the justices names understand and embrace the ideas expressed in their legal writings and apply those ideas to current debates practicing lawyers professors and students can use this book to study legal writing techniques and make their own writing more persuasive

for almost four decades theories of human communication has offered readers an engaging and informative guide to the rich array of theories that influence our understanding of communication the first edition broke new ground with its comprehensive discussion of theorizing by communication scholars since that time the field has expanded tremendously from a small cluster of explanations and relatively unconnected theories to a huge body of work from numerous traditions or communities of scholarship the tenth edition covers both classic and recent theories created by communication scholars and informed by scholars in other fields littlejohn and foss organize communication theory around two intersecting elements contexts and theoretical traditions and emphasize the connections trajectories and relationships among the theories they provide clear accessible explanations that synthesize without oversimplifying their extensive use of examples presents theorizing as a natural process and invites readers to reflect on their own experiences and to become active participants in continuing the conversation in addition to the authors lucid explanations of theories the text includes from the source boxes in which the theorists share their perspectives on communication the extensive bibliography almost 1 200 entries and chapter citations are invaluable resources for more in depth study

a new comprehensive bibliography of books and articles on the rhetoric of the new testament published since ad 1500 the bibliography is arranged by categories which include jewish heritage invention arrangement style hermeneutics with specific listings for each book of the nt it is prefaced with a select bibliography of primary and secondary sources on classical and modern rhetoric an invaluable research tool

via 100 entries or mini chapters the sage 21st century reference series volumes on communication will highlight the most important topics issues questions and debates any student obtaining a degree in the field of communication ought to have mastered for effectiveness in the 21st century the purpose is to provide undergraduate majors with an authoritative reference source that will serve their research needs with more detailed information than encyclopedia entries but not as much jargon detail or density as a journal article or a research handbook chapter

matthew craske looks closely at tomb sculptures in their social context he discusses a large number of monuments by many different sculptors all with a knowledge of the person commemorated and the circumstances behind the commission

this compelling text is a careful examination of the rhetoric of dissent the rhetoric of agitation and control provides a framework for the study of agitation and responses to that agitation the third edition offers a profile of past and current movements such as the street theatre of chicago in 1968 and the innovative and technological rhetorical techniques found in the battle in seattle the modus operandi of todays protests continues to evolve from that of the 1960s and 1970s as smartphones and the internet replace tie dyed shirts and flower power contemporary students and scholars alike will find this edition of the rhetoric of agitation and control to be a helpful tool in studying the progression of social and protest movements

alexandre s study of philo began in 1980 and was informed by the shift in the field of rhetoric away from style and ornamentation toward theories of argumentation he finds that the commentator on the jewish scriptures had thoroughly mastered the conventions of the art his account is revised slightly from the portuguese argumentacao retorica em filon de alexandria published by instituto nacional de investigacao cientifica in 1990 annotation copyrighted by book news inc portland or

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