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this isn t just someone s opinion it s the first definitive evidence based guide to effective management in the truth about managing people and nothing but the truth robbins delivers principles you can rely on throughout your entire management career regardless of your organization role or title this is a management book that cuts through the soft opinion and conjecture

books that have dominated the business shelves in recent years and shows what management researchers know actually works or doesn't work when it comes to managing people drawing on the author's 30 years of research and textbook writing experience robbins has distilled the results of thousands of research studies on human behavior into over 60 proven truths that can transform how you manage people and the results that are achieved the author provides guidance to you organized around key human behavior related problem areas that managers face hiring motivation leadership communication team building conflict management job design evaluating performance and coping with change along with guidance to help you apply the information and improve your managerial effectiveness

includes bibliographical references and indexes

this second european edition of this classic textbook brings the exceptional introduction to organizational behaviour written by the masters of the subject and adapts it to meet the needs of students studying in europe today fully updated and revised this adaptation continues the tradition of making current relevant research come alive for students while maintaining its hallmark features clear writing style cutting edge content and compelling pedagogy this new edition offers real life examples drawn from a global range of organizations including google cadbury apple capital one microsoft lego ferrari and more plus up to date insights into the latest research and hot topics from across the world key features include myth or science boxes which provide repeated evidence that common sense can often lead us astray in the attempt to understand human behaviour and that behavioural research offers a means for testing the validity of common sense notions ob in the news which prepares students to recognise and evaluate ob issues which often appear in the news when presented with them in newspapers magazines tv etc face the facts these boxes highlight interesting facts from recent surveys that emphasise key aspects of the text for example diversity across europe the extent of employee engagement and the popularity of working in teams as a whole the content of the book is strong and is well structured with a european focus mohammad lafiti uppsala university sweden

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