

Pkg Basic Real Estate Appraisal

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this text provides an introduction to the real estate investment process including the basics of the investment decision the environment in which the investment decision is made the development of cash flow statements and the applications of various investment criteria the third edition represents a revision aimed at updating material and improving methodologies for learning

with the concept of real estate the first thing that comes to people s minds is selling and buying houses some think that you need to have excellent communication and marketing skills in order to succeed in your career if you re into real estate they say that it s all about the talk the eye contact and the perfect sales pitches to say but then again there s more to real estate than selling houses and good sales talk real estate is very a stable business to be part of one of the basic needs in life is shelter a habitat that can keep you safe and protected from whatever dangers and weather out there a house is more than a structure it s a place to call home a sanctuary on the business of real estate it is actually land and anything that is attached to it with value it deals with anything and everything that has to do with property and land ownership and always remember location is everything it really is all about the location in terms of money real estate can be very lucrative learn all the terminology and the basic fundamentals and not only will you be able to survive long enough to know the ropes you ll thrive along the way familiarize yourself with a list of common real estate terms and their meanings by then you are ready for the actual business of real estate as beginners it is important to know the fundamentals of real estate before going out into the field there s a lot more to the business of real estate than just putting up vacant properties and houses for sale or rent there are investment policies and mortgages to learn and common mistakes you need to avoid on top of that you may have to exercise your communication

skills to understand and communicate better with other people clients investors and customers before giving up turn to the next few pages and real estate will be a piece of cake

prepare for the illinois real estate license exam readable integrated and user friendly this illinois specific text meets all requirements for pre licensing the comprehensive treatment provides appropriate information and guidance for passing the state licensing exam

this new edition provides the latest and most comprehensive information available to help students prepare for the psi real estate exam based on the psi examination content outline this text offers more questions and answers than any other psi book highlights over 800 exam style questions with rationales pinpoint subjects that require additional review six practice exams 3 salesperson 2 broker and 1 math help students prepare for the actual exam content aligned with psi exam outline matching review quizzes help students focus on key terms

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