

Introduction To Building Procurement Greenhalgh Brian Squires Graham

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the procurement stage of the building process is critical to the success of any building project and as such must be understood by everybody entering the industry introduction to building procurement is designed to familiarize the novice with the principles and methods of building procurement starting at the most basic level with chapter summaries and tutorial

questions provided throughout the book the reader will get to grips with the following topics the structure of the construction industry the nature of clients the historical development of building procurement methods the roles and responsibilities carried out in any project having developed the necessary background knowledge the reader is then introduced to the more complex aspects of procurement in detail such as methods of paying contractors the main procurement routes in use standard forms of contract the concluding chapter discusses emerging procurement trends and speculates on future developments to bring the reader right up to speed with the modern industry with its clear layout and highly accessible approach introduction to building procurement is the perfect introductory text for undergraduate students and professionals starting out on a career in quantity surveying construction project management or construction commercial management

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as an industrial process construction is unique the procurement processes used to achieve the successful completion of built assets requires a different approach to that adopted in most other industries due to the design of buildings being bespoke and the sites being geographically varied the procurement process is central to the success of any construction project and many of the problems which impact construction projects can be traced back to the procurement phase so a good understanding of the methods of procurement the development of a procurement strategy and the influence it has on project success is essential for all those working in the industry much has changed in the global construction industry since publication of the second edition of building procurement for example the increase in debt burden of many major economies widespread adoption of building information modelling bim technology in the industry and the united kingdom's exit from the european union this new edition has been rewritten to take account of these significant developments but at its core it continues to provide a critical examination and review of current procurement practices in the uk continental europe including eu procurement procedures china middle east and sub saharan africa and the usa it retains its original strong emphasis on the need for clients to establish achievable objectives which reflect the project business case and focuses on development of suitable strategies and management structures to meet those objectives in the current construction climate building procurement will be essential reading for senior undergraduate and postgraduate students of construction management and practitioners working in all areas of construction management

this book is an easy to read introduction to the principles and methods of building procurement and is aimed at first year

students or non cognate graduates starting out on a career in construction property quantity surveying and construction management the book starts with a brief introduction to the construction industry including how the industry is organised into contractors consultants and clients after a discussion of the historical development of procurement methods which show a steady shift of risk and responsibility towards the supply side contractors the various roles and responsibilities which must be carried out in any project are discussed in detail the aim is to show the reader that procurement routes are effectively a permutation of these responsibilities between the various parties the book then explains the various methods by which the contractor s are paid either by pre negotiated lump sums or by some form of cost reimbursement variants of these two systems are also discussed several chapters are given to the detailed discussion of the main procurement routes together with the appropriate standard forms of contract designed for that route more modern developments such as private financing and ppp are discussed and a chapter covering emerging trends in procurement completes the book containing discussion points chapter summaries and case studies this book is ideal for use in a variety of degree programs and courses across the built environment and engineering

evidence based assessment of new procurement processes in relation to collaborative working patterns weighing up the costs and benefits to the construction industry

aims to explain in simple terms how the construction constituents of client consultants and contractors fit together as well as providing practical guidance on the decisions necessary to choose a particular procurement route

procurement systems details the whole spectrum of procurement issues in the construction industry starting with the client customer and running through managerial cultural and it based issues the book commences with an overveiw of previous work and a section on selection criteria is provided to enable practitioners to make their choices of procurement form importantly perfromance comparisons of different procurement forms are discussed and the main emphasis of the book is to highlight best practice based on the most up to date research one chapter deals specifically with developmentally orientated procurement issues in nics newly industrialised countries where best practice is assessed from a different set of perspectives the authors contributing to this book are among the most highly respected and eminent in the field

gives clear practical advice and guidance on tools for use presented in a bright style with ample use of diagrams and case studies written for contractors consultants and clients well known and award winning author

the procurement of construction work is complex and a successful outcome frequently elusive clients have developed increased

expectations of the industry and constructors and consultants are faced with far greater demands to achieve improvements in terms of value for money and quality in addition to seeking savings in cost and time this book provides a critical review of current practices in building procurement and evaluates new approaches particularly from the usa together with discussing the drivers for change in traditional uk procurement approaches it emphasises in particular the important need for clients to establish achievable objectives which reflect the client's business case for the project and then to develop a strategy and management structure to meet those objectives the book also examines procurement practices in europe including eu procurement procedures and in china and the usa it will be of interest to construction management postgraduates and researchers as well as construction practitioners

profitable partnering in construction procurement is a compilation of papers presented at the cib w92 symposium held in chaing mai thailand in january 1999 this volume drawing on contributions from leading experts in construction contract procurement from 22 countries addresses the issues of culture within organisations and national cultures and their impact on procurement performance and profitability substantial coverage is given to private finance projects privatised infrastructure projects contractor selection and prequalification decision support systems for procurement management of design contracts and contract documents sustainable construction and the performance of procurement systems profitable partnering in construction procurement is a reference for construction professionals and researchers contract administrators and lawyers wishing to gain an understanding of the complex issues of harmony and profit in construction procurement

foreword this is the second title in a series which is aimed at giving access as widely as possible to the results of our research into construction business management we wish to express our gratitude to gabler to have put their faith in us christoph winter who was the first research assistant to join the newly created chair combines knowledge and practical experience of anglo saxon construction management with awareness of the german construction environment the anglo saxon countries have not experienced a period of reconstruction as has occurred after the reunification of germany and have thus experienced life threatening competition much earlier contractors in offering producer led and collaborative procurement have developed instruments to strengthen their competitive position these are the thoughts that this work now introduces into germany as a true compendium this work is not only directed upstream at the client but also downstream adopting a resource orientated look at integrating subcontractors and other suppliers most effectively into the supply chain in order to facilitate contractor led procurement in the first place despite the difficulties of seasonal one off and prototype production at ever changing locations midstream relationships in form of collaborative working or partnering are being considered as well

written to educate and equip aspirant professionals industry practitioners and students in the knowledge and practice of contract administration and procurement in the singapore construction industry this book discusses the roles and relationship of the different parties e g owner architect quantity surveyor tendering procedures project delivery methods payments variations final account and other aspects for the administration of construction contracts in singapore the book is drafted in an easy readable form technical jargon is minimised the topics span across common issues and less common ones that practitioners and students should be aware of in the industry most of the examples are obtained from the industry with modifications and reflect current industry practices time lines flow charts sample forms sample letters and other documents illustrating the processes are provided in this work for the easy understanding of the readers the contract administration process takes into account the singapore institute of architects measurement contract 9th edition the public sector standard conditions of contract for construction works 7th edition and also the building and construction industry security of payment act

this book aims to consolidate structure and articulate collective knowledge on construction project delivery procurement and contracting so that it can serve as a gateway to the contiguous topics of construction project delivery in addition to supporting the education of student researchers as well as broadening and deepening the knowledge of practitioners the book is also intended to serve as a foundation for future education and as a reference book academicians can use it to benchmark and support their research and also as a textbook for an undergraduate or graduate course on the topics of project delivery procurement and contracting

this book seeks to educate and equip aspiring professionals industry practitioners and students in the knowledge and practice of contract administration and procurement in the singapore construction industry it discusses the roles of and relationships between the different parties e g owner architect quantity surveyor tendering procedures project delivery methods payments variations final account and other aspects for the administration of construction contracts in singapore this second edition has been updated to include tender evaluation in procuring consultants using the quality fee method tender evaluation in procuring contractors using the price quality method and payment claim and payment response as amended by the building and construction industry security of payment amendment act 2018 and amended regulations 2019 the book is written in an easy and readable form technical jargon is minimised the topics include both common and less common issues in industry that practitioners and students should be aware most of the examples are obtained from industry with modifications and reflect current practices timelines flowcharts sample forms sample letters and other documents illustrating the processes are provided in this work for the easy understanding of the readers the contract administration process takes into account the singapore

institute of architects measurement contract 9th edition the public sector standard conditions of contract for construction works 7th edition and also the building and construction industry security of payment act

provides a practical framework and toolkit for improved construction project outcomes based on trust and collaboration this book explores the concept of trust as a tool in improved construction procurement strategies and provides important insight into the influence of trust on the success of construction projects and redevelopment programs it is a practical guide that offers readers a solid outline and expert strategies for improving project outcomes through collaboration ultimately proving that teamwork can really make the dream work building collaborative trust in construction procurement strategies a practical guide incorporates a toolkit complete with flowcharts to introduce certain trust building interventions within projects it shows how initiatives and factors that influence collaborative trust can be easily implemented and embedded in construction management for improved practice it also covers potential challenges risks problems and barriers when it comes to trust in addition the book looks at the influences for collaborative trust in the construction industry as well as implications in practice for it in construction it finishes by looking at the future of collaborative trust in construction procurement teaches the importance and influence of trust on collaborative working and partnerships principles examines to what extent trust within collaborative working arrangements influences the success of collaborative working practices covers the effect that certain factors and trust building mechanisms have on collaborative working and partnerships and how they can be embedded into procurement of projects discusses what constitutes best practice and how trust in collaborative procurement practices influences the success of construction projects building collaborative trust in construction procurement strategies a practical guide is an excellent book for construction management professionals including clients consultants and contractors it will also serve as a helpful text for undergraduate and postgraduate students and academics

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