

Hitting The Sweet Spot How Consumer Insights Can Inspire Better

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ALI Maine. State Superintendent of Common Schools Edward Sidney Rogers Sons of Veterans,
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Frederick Shrady

in ontology and closeness in human nature relationships neil h kessler identifies the preconceptions
which can keep the modern human mind in the dark about what is happening relationally between
humans and the more than human world he has written an accessible work of environmental
philosophy with a focus on the ontology of human nature relationships in it he contends that large
scale environmental problems are intimate and relational in origin he also challenges the deeply
embedded modernist assumptions about the relational limitations of more than human beings ones

which place erroneous limitations on the possibilities for human more than human closeness diverging from the posthumanist literature and its frequent reliance on new materialist ontology the arguments in the book attempt to sweep away what ecofeminists call human nature dualisms in doing so conceptual avenues open up that have the power to radically alter how we engage in our daily interactions with the more than human world all around us given the diversity of fields and disciplines focused on the human nature relationship the topics of this book vary quite broadly but always converge at the nexus of what is possible between humans and more than human beings the discussion interweaves the influence of human nature dualisms with the limitations of deleuzian becoming and posthumanism s new materialism and agential realism it leverages interhuman interdependence theory charles peirce s synechism of feeling and various treatments of theory of mind while exploring the influence of human nature dualisms on sustainability place attachment common worlds pedagogy emergence and critical animal studies it also explores the implications of plant electrical activity plant intelligence and plant neurobiology for possibilities of relational capacities in plants while even grappling with theories of animism to challenge the animate inanimate divide the result is an engaging novel treatment of human nature relational ontology that will encourage the reader to look at the world in a whole new way

successful people literally see the world differently now an award winning scientist explains how anyone can leverage this perception gap to their advantage get ready for this book to change how you see everything you see adam grant new york times bestselling author of originals and give and take when it comes to setting and meeting goals we may see quite literally our plans our progress and our potential in the wrong ways we perceive ourselves as being closer to or further from the end than we may actually be depending on our frame of reference we handicap ourselves by looking too often at the big picture and at other times too long at the fine detail but as award winning social psychologist emily balcetiis explains there is great power in these misperceptions we can learn to leverage perceptual illusions if we know when and how to use them to our advantage drawing on her own rigorous research and cutting edge discoveries in vision science cognitive research and motivational psychology balcetiis offers unique accounts of the perceptual habits routines and practices that successful people use to set and meet their ambitions through case studies of entrepreneurs athletes artists and celebrities as well as her own colorful experience of trying to set and reach a goal she brings to life four powerful yet largely untapped visual tactics

that can be applied according to the situation narrow your focus closing the aperture of your attention helps you exercise effectively save money and find more time in your day widen the bracket seeing the forest instead of the trees reduces temptations and helps you recognize when a change of course is in order materialize your plan and your progress creating checklists and objective assessments inspires better planning and adjusts your gauge of what's really left to be done control your frame of reference knowing where to direct attention improves your ability to read others emotions negotiate better deals foster stronger relationships and overcome a fear of public speaking a mind blowing and original tour of perception clearer closer better will help you see the possibilities in what you can't see now inspiring motivating and always entertaining it demonstrates that if we take advantage of our visual experiences they can lead us to live happier healthier and more productive lives every day

discover the practical step by step guide to creating a workplace culture that's better for employees customers and stakeholders and your company's bottom line for decades talented people have tolerated old school leaders who put results before respect toxic company cultures and workplaces that suck but those days are over and if leaders want to attract and retain the best employees while improving productivity customer service employee satisfaction and profits it's time for them to create work cultures where good comes first the problem is that because the corporate world has too often been driven primarily by results we seldom ask leaders to change their work cultures even if we did most leaders don't know how this book provides the actionable inspiration and practical direction needed to make that change happen in good comes first's Chris Edmonds and Mark S. Babbitt go beyond theoretical advice using their combined 50 years of experience to present proven strategies for creating purposeful positive and productive work cultures cultures where good comes first for employees customers leaders and stakeholders and where improved business outcomes quickly follow in these pages readers will learn to appreciate why a good comes first culture is a business imperative especially for younger generations distance yourself from the competition that maintains its undefined work culture one that most likely sucks identify what good means for your company in today's business climate and in the future of work define your uncompromising work culture as you build a foundation of respect and results formalize your team's servant purpose so that everyone understands how what your team does improves lives and communities specify respectful behaviors so your desired values are observable tangible and measurable align your

entire organization to your desired work culture where good comes first every day assess the quality of your current work culture by measuring and monitoring how well your leaders and your executive team demonstrate your servant purpose valued behaviors strategies and goals hold everyone accountable for both respect and results through modeling celebrating measuring coaching and mentoring leaders and team members implement real needed change and quit thinking and talking about change but never really get change started become a change champion while creating a lasting legacy as a business leader build a team of good people doing good work in a good company what s more good comes first shows you where potential barriers to success hide and how to push through them and illuminates the moments when you ll feel the most satisfaction and gain the most traction after reading this book you will see that when done right change is not only possible it s practical powerful and profitable and you will realize that you are the right person at the right time to make that change happen

history is often viewed as a dry and dusty subject a collection of names dates and facts that seem far removed from our daily lives yet as we will see in the pages that follow the study of history is essential for understanding the world around us and our place in it this book is an attempt to demonstrate the significance of history in interpreting our present world and to explore the many ways in which the past continues to shape our society today

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