

# Hbs Case Interview Guide

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offering detailed advice on how to ace the case interview this guide outlines the key interview principles provides practical tips on writing a resume and carrying out the personal experience interview and identifies strategies for mastering the case analysis

mastering the case interview outlines the essential interview principles and identifies strategies you can use to master the case analysis it offers an overview of the most common types of problems given in case interviews outlines a framework for approaching each type of case and provides a variety of case interview examples in addition this book offers detailed advice on how to manage the interview process it includes specific interview guidelines provides sample questions and answers and outlines practical strategies on how to ace the case interview

this book explains what consulting firms are looking for in case interviews and the types of cases to expect it also explains how to approach each of these types of cases and summarizes some of the frameworks that may be helpful in structuring your approach the guide concludes with a number of cases that recruiters have used in past years

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mastering the case interview offers detailed advice on how to ace the case interview this book outlines the general principles of managing the case interview delineates the most common types of cases and outlines a framework for approaching each type of case the discussion of the basic principles of case analysis is complemented by an extensive array of interview examples that includes 20 sample case discussions and 200 practice questions

the case interview workbook contains 60 case questions for management consulting interviews with complete solutions every case is compiled and edited by a team of ex consultants from mckinsey company the boston consulting group and bain company this book fills the gap left by others by providing you with plenty of high quality cases to practice on before your interview many cases are from actual interviews at the top tier firms and cannot be found elsewhere after working through this book you will be prepared for every type of case question you may encounter market sizing estimation operations industry analysis pricing growth strategy marketing investment in a market entry customer segmentation profitability valuation logic issue identification cost analysis market expansion and brainteasers to name a few these cases will help you prepare for interviews at leading management consulting firms including mckinsey company the boston consulting group bain company oliver wyman strategy formerly booz company a t kearney roland berger and lek as well as for consulting roles at large firms such as accenture deloitte pwc ey and kpmg note that is a workbook designed to complement other preparation books you will have a hard time solving these cases without learning first elsewhere how to do so e g which frameworks to use how to use them and how to structure a solution

between 2010 and 2012 as part of the communities putting prevention to work cppw initiative the centers for disease control and prevention cdc funded 50 states six us territories and 50 communities to support high impact evidence based population wide strategies to create healthy environments for their residents cppw is a locally driven initiative with a primary focus on prevention and control of tobacco use and obesity as part of this initiative cdc also funded an implementation evaluation to describe and understand how evidence based community level improvements are applied in the field and contribute to improvements in health we conducted this evaluation using multi case study methods that best captured the local context and implementation processes large cross case evaluations present challenges that single or small multi case evaluations do not these challenges include creating flexible but standard data collection instruments ensuring the feasibility and utility of instruments and processes through pilot testing promoting consistent data collection and quality and managing a large qualitative data set and coding team in this report we document some strategies regarding data collection management and analysis that should be beneficial to other organizations supporting public health initiatives and to investigators in designing the strongest possible evaluations using large multi case design

to land a management consulting job at any of the top firms including mckinsey bcg bain deloitte lek oliver wyman and accenture you must get through several rounds of case interviews whether your interview is in a few weeks or even tomorrow this book is written to get you the maximum amount of knowledge in the least amount of time i cut out all of the filler material that some other consulting books have and tell you everything that you need to know in a clear and direct way with this shortcut guide you will understand and become proficient at the nine different parts of a case interview and know exactly what to say and do in each step learn the only framework strategy that you need to memorize to craft unique and tailored frameworks for every possible case scenario gain

knowledge of basic business terms and principles so that you can develop an astute business intuition acquire the skills to solve any market sizing or other quantitative problem uncover how to differentiate yourself from the thousands of other candidates who are fighting to get the same job you are practice your case interview skills with included practice cases and sample answers also visit hackingthecaseinterview com for a one week online crash course to pass your upcoming interview professional career guide from the vault career library providing detailed case by case explanations of the consulting interview and strategies for cracking it

if you're interested in consulting you've almost certainly heard of a case interview a job interview in which you are presented with and asked to solve specific business challenges but increasingly case interviews aren't just for consultants professionals in finance or business operations as well as those seeking high level positions within an organization may very well encounter these challenging interviews as well this book will help you write the perfect consulting resume and cover letter that gets multiple interview invitations from top consultancies learn the 7 different parts of a case interview and exactly what you need to do in each step master maths tips and tricks to solve market sizing and other case interview questions quickly and accurately discover the most commonly used frameworks in consulting and how you can use them for inspiration without over relying on them practice with 5 full length sample cases that are based on mckinsey bcg and bain case interviews prepare answers to behavioral interview questions like why consulting why mckinsey or tell me about a time you led a team

the information you need for your consulting cases including framework for structuring and conquering case questions actual case interview questions with strategies what to expect from your case real life case interview experiences must know consulting lingo how to solve questions back

cover

in this handbook peter rule and vaughn m john bring together international experts to provide a thorough overview of case study research in the social sciences analysing both historical and contemporary examples the handbook contains a comprehensive grounding for both experienced and novice researchers in case study theory and methodology drawing out the challenges as well as the prospects for its development

you often hear in discussions about case interviews that you should not use standard business frameworks and concepts at all because they just don t fit to the specific case question and interviewers don t like it when candidates use standard frameworks to solve cases however when challenging this shallow generalized and popularized statements there aren t any of those arguments remaining on the table it is most definitely true that you can t crack a realistic interview case by relying solely on standardized frameworks but all those business frameworks and concepts are extremely helpful templates which you can and even should put into your toolbox and use them whenever appropriate if not to the full extent at least partly such a standard business framework is just a tool and the tool itself is rarely good or bad it mainly depends on how and for which purpose you use it with this book you achieve all of the following get a profound overview of the most important business concepts and frameworks needed in consulting case interviews really understand those business concepts and frameworks instead of possessing only knowledge of dangerous half truths impress your interviewer on how structured and therefore client friendly you tackle tough case interview questions quickly learn how to actually apply those frameworks to concrete business situations instead of just having a shallow theoretic knowledge of them be more mece mutually exclusive collectively exhaustive in setting up your overall case structure at the beginning of your case interview better structure your answers to particular questions later on in your case interview

again being more mece save tons of time by having high quality content from 10 years of consulting and interview experience together in one single book significantly reduce the risk of losing a tier 1 consulting firm job offer because you were not structured enough in your interview and we all know how important it is to be abs always be structured

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