

# Government Contracts Reference Book 3rd Edition

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written by preeminent experts on government contracts the government contracts reference book provides clear explanations for general terms related to government procurement as well as agency specific terms from the department of defense general services administration department of energy other agencies

containing over 40 original contracts from the areas of television video film music and associated media industries such as merchandising each contract here is designed to be used as a starting point for negotiation and be used as a master and precedent to be adapted as appropriate

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