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the best business books are brief clear and pertinent monday morning leadership fits all of those requirements you can read the whole book in a few minutes and think about and apply what you learned for a lifetime the format is around a man who s struggling as a manager his operation isn t performing well his boss isn t happy he s not happy he doesn t have time to be with his family or to do what he likes to do it looks like his career has peaked and his job may be in jeopardy what to do

everyone who wants a fulfilling career needs a mentor someone who has seen it all before someone who can share hard won experiences and teach valuable lessons in this expanded and enhanced version of his best selling book monday morning leadership david cottrell packs all of the wisdom of his wide ranging business experience into this inspirational story cottrell introduces us to jeff a successful corporate manager who has hit a major wall jeff has been leading his team quarter after quarter to great sales and better profits for several years until now the tricks that used to work wonders have lost their magic jeff is in a slump and is at a loss to find his way out of it overworked stressed and feeling that his personal and professional lives are at risk jeff reaches out to the father of a college buddy a retired and tremendously accomplished former executive named tony tony and jeff agree to meet every monday for ten weeks to work through jeff s problems and get his career back on track in the course of these intimate sessions jeff discovers the secrets of real leadership until i accept total responsibility no matter what i will not be able to put plans

in place to accomplish my goals and my success is the result of making better choices and recovering quickly from poor choices tony leads jeff through tough lessons in how to manage his people how to manage his own time how to manage his superiors and how to escape from management land most of all jeff learns that his success is intimately bound with the success of his people and that tolerating lackluster performance in himself and others on the team only leads to discontent from his most prized and productive employees through jeff s mentoring sessions the reader meets a character of integrity who dispenses homespun but effective wisdom spend time with tony and jeff at their monday morning meetings and you will find yourself on the road to becoming a better leader and being more successful at work

the lessons shared between a woman and her mentor are essential for leaders at any level written with vivid stories and keen insights this powerful book will help you achieve greater success as a manager employee and person page 4 of cover

employee engagement is the cornerstone of achieving a sustainable competitive advantage in engaging the hearts and minds of all your employees leadership expert lee j colan delivers the how to for inspiring your team so they deliver unparalleled value to your customers proven at fortune 500 companies across the globe colan s simple but powerful formula is this meet your employees basic intellectual and emotional needs and they will perform at peak ability their minds and hearts will be fully engaged they will be energetic and innovative and they will keep your customers satisfied and loyal to do this he equips you with the practical tools to engage employees at all levels and ignite the fire of passionate performance with clear concise strategies colan reveals how to view employees as human beings not just workers in order to fulfill their six basic needs intellectual achievement autonomy and mastery and emotional purpose

intimacy and appreciation he gives you concrete action steps to identify ways to eliminate barriers to achievement define boundaries within which employees have the autonomy to do their jobs create a compelling purpose for your team focus resources and time to best support your purpose answer the fundamental four questions that employees are always asking whether you hear them or not create team rituals that help build intimacy packed with proven strategies for meeting your people's needs as well as instructive examples from stellar companies including nordstrom southwest airlines toyota and general electric engaging the hearts and minds of all your employees is your field guide for conquering your competition one employee at a time

the most celebrated equation of all time albert einstein's formula transformed much of the scientific world's thinking about the universe this book borrows some of the principles of einstein's theory and applies them to explain the positive energy found in successful high achieving organizations inside along with five key energy conductors that generate the energy necessary to achieve your organizational goals you'll also discover some surprising drains on the energy that exists within your organization

in the game of life there are no time outs no overtimes you only get one chance to play the game the question you have to ask yourself is at what level do i want to play do i want to wait on the sidelines of life or do i want to win this book helps you win it outlines the fourteen you gottas that it takes to be successful in the game of life and business

isn't it time you got the job you deserve your workplace transformation is about to begin fact when opportunity knocks in the workplace most people don't know how to seize it this book will show you exactly how to spot and master your next great job opportunity are you ready to become the obvious choice at promotion time you can be

the good news it's a lot easier than you think believe it or not you already have the tools indispensable teaches you how to use them to position yourself for job success every time from international bestselling author and leadership expert david cottrell and sales guru robert nix comes the ultimate insider's guide for those who want to break through and control their professional destiny in simple clear language featuring informative and relatable case studies you'll discover how easy it can be to transform your on the job persona to become the person who succeeds first and fastest no matter what your title is you'll be equipped to navigate the trickiest workplaces and position yourself for growth at every turn you'll put yourself in the spotlight and become the individual everyone else admires and wants to be indispensable demonstrates how to create and maintain your best image 24/7 how to project strength smarts competence and leadership it's an indispensable road map with superb strategies for how to assess your workplace persona and perception formulate a goal oriented action plan that works incorporate behavior modification to transform yourself inside and outside of work identify set and sustain measurable goals optimize your organizational skills while decluttering your life indispensable is packed with tips on how to listen how to put coworkers at ease how to use humor to your advantage and when to avoid it how to participate at business functions and how to cultivate a public persona and effortless demeanor that attracts others praise for indispensable indispensable a powerful guide for all who want to become indispensable within their organization marshall goldsmith author of what got you here won't get you there indispensable is a little book full of big ideas that can be understood and applied by anyone anyone that is who really wants to increase their value their respectability and the likelihood they will be promoted read this book and take the first step above average to indispensable ken blanchard coauthor of the one minute manager and trust works an indispensable part of your business library the wise guidance outlined within indispensable is a great road map for anyone looking to move up in any organization lorraine grubbs former director of employment southwest airlines and author of lessons in loyalty cottrell and nix's easy to follow insight and action plans for quickly becoming indispensable

to your organization coupled with your own intuition often considered the sum total of your life experiences will undoubtedly prepare you for the success and boundless opportunities that your career has in store kip tindell chairman and ceo the container store listed on fortune s top 100 places to work for 14 years in a row a great primer for those reexamining their occupation or those just beginning their career talent plus agrees with the authors it is your responsibility to understand your talents values and desires and then develop the courage to move forward kimberly rath president talent plus recognized as an achievers 50 most engaged workplace

escape from management land is a clever parable that takes you on a journey from management land to leader land it is a fictional tale that illustrates the symptoms and escape routes from the traps of management land you will visit panic peak paperwork swamp apathy cave and the valley of comfort on your way to leader land learn the invaluable and often unforgettable lessons about management and leadership then decide if you re willing to do what it takes to escape management land and move into leader land read learn enjoy and have a great trip

what does it take to reach the next level this book answers that question the next level guides you on a journey that will enable you and your organization to move beyond the status quo step by step beginning right now

as children follow the adventures of baxter and paw paw on a sunny monday morning paw paw teaches baxter important life lessons such as making good choices doing the right thing even when it s hard having good friends encouraging others being obedient and doing your best

learn to make the right decisions to achieve greater success each of us has a different idea of success whether you strive for money power happiness or love your personal choices the actions you take and the relationships you choose

to invest time and energy in will determine whether you reach your goals internationally recognized leadership coach david cottrell will show you how to make the right choices even when they're hard there are character choices that define the person you will be on the road to success cottrell shows you how to make the no victim choice to overcome roadblocks and the integrity choice to listen to your gut and do the right thing even when it's not the easiest thing to do there are action choices you make to continue on your path to success the persistence choice encourages you to bounce back from failure and learn lessons that will lead to your future success the do something choice lets you to stop dreaming and start doing the things that will make you happy and successful finally you make investment choices about the people you spend time with and develop relationships with the relationship choice teaches you to invest your time in other successful people in order to contribute to your own future success learn to make all these choices and many more in monday morning choices and find yourself on the fast track to success

from david cottrell author of monday morning choices and monday morning mentoring comes monday morning motivation the latest addition to his monday morning series this step by step guide explains how to generate the positive energy found in successful organizations providing readers with the tools to discover synchronization speed communication customer focus and integrity five vital energy conductors to motivate their teams customers and profits

the problem the high cost of management failure management success what it looks like management myths and the realities behind them why managers fail and what you can do to succeed success or failure which do you choose personal insights from successful managers

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