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a must have reference for contract management professionals the cmbok presents what should be learned by contract managers and how they should learn it the content was developed through a voluntary consensus process governed and administered by ncma to promote the fair development of consensus this consensus was established through a job task analysis survey of contract managers and working groups comprised of subject matter experts in contract management the cmbok is not solely for the benefit of contract

managers contract managers are not the only ones involved in contract management activities numerous stakeholders measure success or failure by contract performance knowledge of contract management and competent contract management processes directly impacts the success of contract performance the seventh edition of the cmbok is primarily driven by the changes to the contract management standard cms in june 2022 the american national standards institute ansi reaffirmed the ncma cms as an american national standard ans this ans ansi ncma asd 1 2019 r2022 see annex serves as the cmbok s foundational document to expand refine and reorganize contract management knowledge the cmbok provides further definition of the field of contract management the framework for the body of knowledge and the practices lexicon and processes of contract management in addition it provides procedural steps for contract management processes in general as well as for specialized areas including government or commercial contracting

contract management is an established profession that continues to expand in depth and breadth the purpose of the contract management body of knowledge cmbok seventh edition is to provide a common understanding of the terminology practices policies and processes used in contract management the cmbok provides broader and deeper explanations of the competencies found in the contract management standardtm cmstm which is an accredited american national standard ans by the american national standards institute ans number ansi ncma asd 1 2019 r2022 the cmstm is designed to present contract management as a linear system in terms of a product life cycle where there is a beginning middle and end to a contract i e pre award award and post award the cmbok is designed to present the contract management profession as a circular system in terms of a competence development model in essence to understand and apply the cmbok one must be able to apply and understand the cmstm the cmstm competencies are the heart of the cmbok the cmbok adds the competencies of leadership management and learn to provide a complete overview of the profession effectively applying the cmstm will lead to improved performance and risk mitigation through intentional and targeted decision making

the effective change manager is designed for change management practitioners employers authors academics and anyone with an interest in this growing professional discipline of change management this first edition the change management body of knowledge cmbok draws on the experience of more than six hundred change management professionals in thirty countries starting with what change managers do the effective change manager describes what change managers must know in order to display those competencies effectively and to deliver change successfully the change management institute cmi is an independent professional organization that is uniquely positioned to promote and advance the interests of change management since 2005 the cmi has been providing opportunities for change management professionals to build knowledge and skills and network with other professionals

the cmbok provides a common understanding of the terminology practices policies and processes used in contract management back cover

the effective change manager s handbook helps practitioners employers and academics define and practise change management successfully and develop change management maturity within their organization a single volume learning resource covering the range of knowledge required it includes chapters from established thought leaders on topics ranging from benefits management stakeholder strategy facilitation change readiness project management and education and learning support the effective change manager s handbook covers the whole process from planning to implementation offering practical tools techniques and models to effectively support any change initiative the editors of the effective change manager s handbook richard smith david king ranjit sidhu and dan skelsey are all experienced international consultants and trainers in change management all four editors worked on behalf of the change management institute to co author the first global change management body of knowledge the effective change manager and are members of the apmg international examination panel for change management

define and practice change management more successfully with this official guide to the change management body of knowledge complete with practical tools underpinning theory and best practice

this playbook is a collection of tried and true practices generously shared by experienced change practitioners it s not a methodology nor a step by step guide instead it offers friendly practical guidance on tools and approaches that have proven effective in real world change making we ve called it a play book to encourage you to experiment and adapt these ideas in ways that suit your unique challenges and context organised loosely around the change practice framework featured in the effective change manager the change management body of knowledge cmbok r 2nd edition this resource provides actionable examples to support your change management efforts whether you re seeking practical techniques or curious about what works for others in the field this playbook is designed to inspire and support you in your change management journey

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