

Coaching Salespeople Into Sales Champions A Tactical Playbook For Managers And Executives Hardcover 2008 Author Keith Rosen

Women and Leadership Sales Management Race, Work, and Leadership Plant Engineers and Managers Guide to Energy Conservation Computerworld Change Is Everybody's Business Talent Magnet Win Every Day CIO Mother Jones Magazine The Nonprofit Manager's Resource Directory Computerworld Strategic Issues Management Handbook of Top Management Teams Black Enterprise Opportunities and Challenges for Women Leaders in Environmental Management Henry's Clinical Diagnosis and Management by Laboratory Methods E-Book Cost-Effective Pension Planning 2009 Writer's Market Listings Conservation Behavior Julia Gillard Robert J. Calvin Laura Morgan Roberts Albert Thumann Patricia McLagan Mark Miller Mark Miller Ronald A. Landskroner Robert L. Heath F. Bournois Aquino, Jr., Perfecto Gatbonton Richard A. McPherson Robert L. Clark Robert Brewer Oded Berger-Tal

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Oded Berger-Tal

a powerful call to action for gender equity that offers 10 key lessons for women aspiring to a leadership role be it in politics business law or their local community featuring words of wisdom from female leaders like hillary clinton and theresa may this empowering study reads like a you are a badass volume on world leadership women make up fewer than 10 of national leaders worldwide behind this eye opening statistic lies a pattern of unequal access to power through conversations with some of the world s most powerful and interesting women including jacinda ardern hillary rodham clinton christine lagarde michelle bachelet and theresa may women and leadership explores gender bias and asks why there aren t more women in leadership roles speaking honestly and freely these women talk about having their ideas stolen by male colleagues what it s like to be called fat or a slut in the media and what things they wish they had done differently the stories they tell reveal vividly how gender and sexism affect perceptions of women as leaders using current research as a starting point julia gillard and ngozi okonjo iweala both political leaders in their own countries analyze the lived experiences of these women leaders the result is a rare insight into life as a leader and a powerful call to arms for women everywhere

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rethinking how to build inclusive organizations race work and leadership is a rare and important compilation of essays that examines how race matters in people s experience of work and leadership what does it mean to be black in corporate america today how are racial dynamics in organizations changing how do we build inclusive organizations inspired by and developed in conjunction with the research and programming for harvard business school s commemoration of the fiftieth anniversary of the

founding of the hbs african american student union this groundbreaking book shines new light on these and other timely questions and illuminates the present day dynamics of race in the workplace contributions from top scholars researchers and practitioners in leadership organizational behavior psychology sociology and education test the relevance of long held assumptions and reconsider the research approaches and interventions needed to understand and advance african americans in work settings and leadership roles at a time when following a peak in 2002 there are fewer african american men and women in corporate leadership roles race work and leadership will stimulate new scholarship and dialogue on the organizational and leadership challenges of african americans and become the indispensable reference for anyone committed to understanding studying and acting on the challenges facing leaders who are building inclusive organizations

this handbook covers both management and technical strategies which can be utilized to slash energy costs by as much as 40 per cent in industrial facilities it includes strategies for establishing an effective energy conservation oriented maintenance programme

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in a conversational and supportive style the coauthor of on the level offers concrete strategies for implementing organizational change from the bottom up illustrations throughout

the wall street journal bestselling author provides a pragmatic approach to the art of attracting and retaining top talent a must read for leaders candice l saunders president and ceo wellstar health system what does top talent really want more than vision strategy creativity marketing finance or even technology it is ultimately people that determine organizational success that s why

virtually every organization wants more top talent but do you know what they're looking for it might not be what you think talent magnet will show you how to attract and keep great people the war for talent is on and many good leaders and organizations are really struggling talent magnet presents a terrific approach that is both insightful and actionable born out of firsthand research and told through a readable and relatable story i read it straight through stephen m r covey new york times and 1 wall street journal bestselling author of the speed of trust people drive your success more than anything else and mark miller shows us how to attract the best of them to your company randy street new york times bestselling coauthor of who great people are going to work somewhere why not for you talent magnet will show you how to attract the people every organization wants read it to take your team and organization to the next level jon gordon wall street journal bestselling author of the energy bus

the acclaimed leadership expert offers a proven research based method for creating workplaces where everyone performs at the highest level all high performance organizations have one thing in common execution the men and women who work there sustain performance at seemingly otherworldly levels of precision accuracy and consistency in the fifth and final book of mark miller's high performance series he uses his trademark business fable format to show how any organization can cultivate the kind of everyday habits that yield extraordinary results miller tells the story of blake brown a ceo who learns essential business leadership lessons from a surprising source his son's high school football coach the story is fictional but the principles and practices are very real derived from years of research led by a team from stanford university miller and his team interviewed leaders and employees from numerous world class organizations including the navy seals starbucks apple southwest airlines the seattle seahawks mayo clinic cirque du soleil and more the lessons learned were then field tested with over seventy businesses employing over seven thousand people miller gives you proven tools to release the untapped potential in your people create a strong competitive advantage and win not just on game day but every day

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the focus of this book is issues management and why it should play a key role in strategic planning supporting the organization in its interface with public policy public opinion and opinion formers

questions of company governance have been examined over the years but this has generally been in areas concerning shareholders meanwhile the management team and board of directors remain comparatively unexplored this book has been written to provide a way into this relatively unknown world of executive committees

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our planet is facing the prospect of environmental catastrophe resulting from decades of reckless human activities the ongoing degradation of the earth's natural resources climate change pollution and habitat destruction have created an urgent global crisis the responsibility for addressing these challenges has been a significant issue since the 1972 international conference on human environment in sweden despite widespread acknowledgment of the issues at hand insufficient efforts have been taken to safeguard our fragile ecosystems and secure a sustainable future for generations to come opportunities and challenges for women leaders in environmental management is a groundbreaking book meticulously crafted for academic scholars seeking answers to the most pressing environmental questions of our time this book reveals the pivotal role women are playing as environmental stewards providing a ray of hope in the face of environmental turmoil through data empirical studies and narratives this book spotlights the remarkable contributions of women worldwide in environmental activism advocacy research education and innovative strategies their unwavering commitment to energy conservation responsible waste management and the preservation of ecological parks and wildlife is both inspiring and transformative

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cost effective pension planning

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an in depth analysis of the impact conservation behaviour can have to develop practical tools to safeguard against biodiversity extinction

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