Audiences And Intentions A Book Of Arguments

A Rulebook for ArgumentsBad ArgumentsArguments and Reason-GivingArguments about ArgumentsThe Elements of Arguments: An Introduction to Critical Thinking and LogicArgumentsArguments and ArguingJust the ArgumentsStraw Man ArgumentsDiscussions and arguments on various subjectsArgumentationThe Handbook of Rational and Social ChoiceGood ArgumentsEveryday ArgumentsIn Defence of Objective Bayesianismpt. 1. Causes of errorHow to Win Every ArgumentEncyclopedia of the MindThe Logic of Real ArgumentsReason and Argument Anthony Weston Robert Arp Matthew W. McKeon Maurice A. Finocchiaro Philip Turetzky The School of Life Thomas A. Hollihan Michael Bruce Scott Aikin John Henry Newman John P. Nordin Paul Anand Bo Seo Katherine J. Mayberry Jon Williamson Roger Bacon Madsen Pirie Harold Pashler Alec Fisher Richard Feldman

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from academic writing to personal and public discourse the need for good arguments and better ways of arguing is greater than ever before this timely fifth edition of a rulebook for arguments sharpens an already classic text adding updated examples and a new chapter on public debates that provides rules for the etiquette and ethics of sound public dialogue as well as clear and sound thinking in general

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a timely and accessible guide to 100 of the most infamous logical fallacies in western philosophy helping readers avoid and detect false assumptions and faulty reasoning you ll love this book or you ll hate it so you re either with us or against us and if you re against us then you hate books no true intellectual would hate this book ever decide to avoid a restaurant because of one bad meal choose

a product because a celebrity endorsed it or ignore what a politician says because she s not a member of your party for as long as people have been discussing conversing persuading advocating proselytizing pontificating or otherwise stating their case their arguments have been vulnerable to false assumptions and faulty reasoning drawing upon a long history of logical falsehoods and philosophical flubs bad arguments demonstrates how misguided arguments come to be and what we can do to detect them in the rhetoric of others and avoid using them ourselves fallacies or conclusions that don t follow from their premise are at the root of most bad arguments but it can be easy to stumble into a fallacy without realizing it in this clear and concise guide to good arguments gone bad robert arp steven barbone and michael bruce take readers through 100 of the most infamous fallacies in western philosophy identifying the most common missteps pitfalls and dead ends of arguments gone awry whether an instance of sunk costs is ought affirming the consequent moving the goal post begging the question or the ever popular slippery slope each fallacy engages with examples drawn from contemporary politics economics media and popular culture further diagrams and tables supplement entries and contextualize common errors in logical reasoning at a time in our world when it is crucial to be able to identify and challenge rhetorical half truths this bookhelps readers to better understand flawed argumentation and develop logical literacy unrivaled in its breadth of coverage and a worthy companion to its sister volume just the arguments 2011 bad arguments is an essential tool for undergraduate students and general readers looking to hone their critical thinking and rhetorical skills

arguments figure in our everyday practices of giving reasons for example we use arguments to advance reasons to explain why we believe or did something to justify our beliefs or actions to persuade others to do or to believe something and to advance reasons to worry or to fear that something is true this book is about our uses of arguments to advance their premises as reasons for believing their conclusions i e as reasons for believing that their conclusions are true what exactly is involved when you successfully use an argument to advance the premises as reasons for believing the conclusion philosopher matthew w mckeon suggests there is more involved than one might think

this book brings together essays by one of the pre eminent scholars of informal logic

the elements of arguments introduces such central critical thinking topics as informal fallacies the difference between validity and truth basic formal propositional logic and how to extract arguments from texts turetzky aims to prevent common confusions by clearly explaining a number of important distinctions including propositions vs propositional attitudes propositions vs states of affairs and logic vs rhetoric vs psychology exercises are provided throughout including numerous informal arguments that can be assessed using the skills and strategies presented within the text

an average couple will have between thirty and fifty significant arguments a year and yet we re seldom taught very much about why they happen and how they could grow a little less intense this is

a guide to arguments in love it teaches us why they might occur what their symptoms are how we could learn some wiser ways of communicating and how we would ideally patch up after a fight the book looks at twenty of the most common arguments including ones about sex money in laws who is cold and who is over emotional and the state of the bathroom and the finances we recognise our own antics but also pick up consoling and wise ideas on how to skirt certain conflicts going forward the tragedy of every sorry argument is that it is constructed around a horrific mismatch between the message we so badly want to send i need you to love me know me agree with me and the manner in which we are able to deliver it with impatient accusations sulks put downs sarcasm exaggerated gesticulations and forceful f yous a bad argument is a failed endeavour to communicate this is a definitive guide to how we might argue better the priority is not so much to avoid points of contention as to learn to handle them in less counterproductively vindictive and more gently strategic ways we need a lot help in order in order to acquire the complex art of converting our poisonous arguments into effective and compassionate dialogues

the primary focus of the updated second edition has not changedit embraces the narrative or storytelling approach to the study of argumentation the first section introduces readers to rhetorical theorists and their principles these significant contributions to the field of argumentation and debate include aristotles views on audiences and the ethical character of an advocate burkes dramatistic theory of communication brockriedes metaphorical image of arguers fishers narrative paradigm mills guidelines for testing the causal correlation perelman and obrechts tytecas conception of a universal audience rokeachs definition of values and toulmins model for developing and analyzing argument claims and his conception of arguments as field dependent hollihan and baaskes discussions of these ideas and their applications are easy to follow unencumbered by technical jargon and illustrated with engaging examples drawn from current and well known historical events the key to the success of this text is the authors ability to show readers how foundational principles of argumentation are used in a variety of real world situations the second section covers specialized contexts such as academic debates courts of law politics business and organizations and interpersonal relationships activities that stimulate critical thinking and the implementation of the ideas discussed are provided at the end of each chapter

does the existence of evil call into doubt the existence of god show me the argument philosophy starts with questions but attempts at answers are just as important and these answers require reasoned argument cutting through dense philosophical prose 100 famous and influential arguments are presented in their essence with premises conclusions and logical form plainly identified key quotations provide a sense of style and approach just the arguments is an invaluable one stop argument shop a concise formally structured summation of 100 of the most important arguments in western philosophy the first book of its kind to present the most important and influential philosophical arguments in a clear premise conclusion format the language that philosophers use and students are expected to know offers succinct expositions of key philosophical arguments without bogging them down in commentary translates difficult texts to core arguments designed to provides a quick and compact reference to everything from aquinas five ways to prove the existence of god to the metaphysical possibilities of a zombie world

this book analyses the straw man fallacy and its deployment in philosophical reasoning while commonly invoked in both academic dialogue and public discourse it has not until now received the attention it deserves as a rhetorical device scott aikin and john casey propose that straw manning essentially consists in expressing distorted representations of one s critical interlocutor to this end the straw man comprises three dialectical forms and not only the one that is usually suggested the straw man the weak man and the hollow man moreover they demonstrate that straw manning is unique among fallacies as it has no particular logical form in itself because it is an instance of inappropriate meta argument or argument about arguments they discuss the importance of the onlooking audience to the successful deployment of the straw man reasoning that the existence of an audience complicates the dialectical boundaries of argument providing a lively provocative and thorough analysis of the straw man fallacy this book will appeal to postgraduates and researchers alike working in a range of fields including fallacies rhetoric argumentation theory and informal logic

this extensively updated second edition provides a comprehensive introduction to argumentation skills for undergraduates clearly written with minimal technical jargon the book features many contemporary real world examples through a unique conceptual framework students will learn how to assemble a coherent logical argument assess sources and organize and present written and verbal arguments the authors use the toulmin model throughout to present issues and clarify concepts and have expanded the model to show how it can be used to examine real world arguments this new edition provides a deeper focus on value claims and credibility it also shows students how to assess fake news misinformation and post truth and incorporates more social scientific theories of persuasion such as the elaboration likelihood model argumentation keeping faith with reason is an ideal textbook for undergraduate courses in argumentation persuasion critical thinking and informal logic an instructor's manual including advice on how to teach each section sample quizzes and additional examples is available at routledge com 9781032541228

the handbook of rational and social choice provides an overview of issues arising in work on the foundations of decision theory and social choice over the past three decades drawing on work by economic theorists mainly but also with contributions from political science philosophy and psychology the collection shows how the related areas of decision theory and social choice have developed in their applications and moved well beyond the basic models of expected utility and utilitarian approaches to welfare economics containing twenty three contributions in many cases by leading figures in their fields the handbook shows how the normative foundations of economics have changed dramatically as more general and explicit models of utility and group choice have been developed this is perhaps the first time these developments have been brought together in a manner that seeks to identify and make accessible the recent themes and developments that have been of particular interest to researchers in recent years the collection will be of particular value to researchers in economics with interests in utility or welfare but it will also be of interest to any social scientist or philosopher interested in theories of rationality or group decision making

at a time when every disagreement turns toxic world champion debater bo seo reveals the timeless secrets of effective communication and persuasion when bo seo was 8 years old he and his family

migrated from korea to australia at the time he did not speak english and unsurprisingly struggled at school but then in year five something happened to change his life he was introduced to debating immediately he was hooked it turned out perhaps counterintuitively that debating was the perfect activity for someone shy and unsure of himself it became a way for bo not only to find his voice but to excel socially and academically he went on to win world titles with the australian schools and harvard university teams but debating isn t just about winning or losing an argument it s about information gathering truth finding lucidity organization and persuasion it s about being able to engage with views you disagree with without the argument turning toxic good arguments shares insights from the strategy structure and history of debating to teach readers how they might better communicate with friends family and colleagues touching on everything from the radical politics of malcom x to artificial intelligence see proves beyond a shadow of a doubt that far from being a source of conflict good faith debate can enrich our daily lives indeed these good arguments are more important than ever at time when bad faith is all around and our democracy seems so imperiled from two time world champion debater bo see a thoughtful instructive and eloquent meditation on the art of debate and why its central pillars fact finding reason persuasion and listening to opponents are so valuable in today s alarming ecosystem of misinformation and extreme emotion when bo see s family immigrated from south korea to australia he was a shy conflict averse eight year old who worried about being an outsider and in good arguments he recounts how debate not only helped him to cross language lines but also gave him confidence and a voice of his own michiko kakutani former chief book critic for the new vork times review from two time world champion debater bo see a thoughtful instructive and eloquent meditation on the art of debate and why its central pillars fact finding reason persuasion and listening to opponents are so valuable in today s alarming ecosystem of misinformation and extreme emotion when be see s family immigrated from south kerea to australia he was a shy conflict averse eight year old who worried about being an outsider and in good arguments he recounts how debate not only helped him to cross language lines but also gave him confidence and a voice of his own michiko kakutani âe former chief book critic for the new york times âe in a world increasingly rent by division within and between nations bo seo s lucid and humane search for better ways to disagree could not be more timely or valuable keyin rudd former prime minister of australia and author of the case for courage this is not just the electrifying tale of how bo see won two world debate championships it s also a user manual for our polarised world i can t think of a more vital resource for learning to sharpen your critical thinking accelerate your rethinking and hone your ability to open other people s minds good arguments is the rare book that has the potential to make you smarter and everyone around you wiser adam grant 1 new york times bestselling author of think again and host of the podcast worklife good arguments is a book so timely and needed in this fraction ing world we are living in it assumes that a quarrel is something you first have with yourself get it out of the way and start to respect and listen to the person across the room from you see has written a book that forces us to think and then speak as the philosopher he knows is right on the tip of every tongue this book is brilliant and a pleasure to read in the end he instructs us not to win but to convince and unexpectedly it teaches how to persuade for words are deployed as weapons of love jamaica kincaid author of see now then mr potter and the autobiography of my mother i adore this beautiful story of a young person s journey from fear of conflict and altercation to embrace of wonderful disagreement and argument in this touching memoir debate is not a mere activity but a way of life that offers hope of a cure for a diseased society good arguments is essential reading jeannie suk gersen john h watson ir professor of law at

harvard law school and author of a light inside i had lots of conversations about political and social issues with bo see when he was a student at harvard and i never felt even for a second that he was being disputatious or even argumentative on the contrary they were delightfully agreeable now i understand why it was because b

everyday arguments combines brief argument rhetoric with an anthology of illustrative readings drawn from arguments of everyday life the anthology of readings is closely tied to the principles and practices introduced in the rhetoric section the overarching philosophy of the reading selections and of the book as a whole is that written argument in all its variety is the most common form of writing and that much can be learned about its practice from the texts we encounter on a daily basis ideal for individuals interested in learning to develop argumentative and persuasive writing skills

how strongly should you believe the various propositions that you can express that is the key question facing bayesian epistemology subjective bayesians hold that it is largely though not entirely up to the agent as to which degrees of belief to adopt objective bayesians on the other hand maintain that appropriate degrees of belief are largely though not entirely determined by the agent s evidence this book states and defends a version of objective bayesian epistemology according to this version objective bayesianism is characterized by three norms probability degrees of belief should be probabilities calibration they should be calibrated with evidence equivocation they should otherwise equivocate between basic outcomes objective bayesianism has been challenged on a number of different fronts for example some claim it is poorly motivated or fails to handle qualitative evidence or yields counter intuitive degrees of belief after updating or suffers from a failure to learn from experience it has also been accused of being computationally intractable susceptible to paradox language dependent and of not being objective enough especially suitable for graduates or researchers in philosophy of science foundations of statistics and artificial intelligence the book argues that these criticisms can be met and that objective bayesianism is a promising theory with an exciting agenda for further research

in the second edition of this witty and infectious book madsen piric builds upon his guide to using and indeed abusing logic in order to win arguments by including new chapters on how to win arguments in writing in the pub with a friend on facebook and in 140 characters on twitter piric provides the complete guide to triumphing in altercations ranging from the everyday to the downright serious he identifies with devastating examples all the most common fallacies popularly used in argument we all like to think of ourselves as clear headed and logical but all readers will find in this book fallacies of which they themselves are guilty the author shows you how to simultaneously strengthen your own thinking and identify the weaknesses in other people arguments and more mischievously piric also shows how to be deliberately illogical and get away with it this book will make you maddeningly smart your family friends and opponents will all wish that you had never read it publisher s warning in the wrong hands this book is dangerous we recommend that you arm yourself with it whilst keeping out of the hands of others only buy this book as a gift if you are sure that you can trust the recipient

it s hard to conceive of a topic of more broad and personal interest than the study of the mind in addition to its traditional investigation by the disciplines of psychology psychiatry and neuroscience the mind has also been a focus of study in the fields of philosophy economics anthropology linguistics computer science molecular biology education and literature in all these approaches there is an almost universal fascination with how the mind works and how it affects our lives and our behavior studies of the mind and brain have crossed many exciting thresholds in recent years and the study of mind now represents a thoroughly cross disciplinary effort researchers from a wide range of disciplines seek answers to such questions as what is mind how does it operate what is consciousness this encyclopedia brings together scholars from the entire range of mind related academic disciplines from across the arts and humanities social sciences life sciences and computer science and engineering to explore the multidimensional nature of the human mind

this book presents a clear and philosophically sound method for identifying interpreting and evaluating arguments as they appear in non technical sources it focuses on a more functional real world goal of argument analysis as a tool for figuring out what is reasonable to believe rather than as an instrument of persuasion develops a precise step by step method for analyzing arguments about a variety of topics shows how to rewrite arguments in a format that makes them clearer and makes their evaluation easier and then how to evaluate the rewritten argument illustrates methods by applying them to both serious and humorous arguments about different topics as they appear in a variety of contexts e g newspaper and magazine editorials and columns short essays informal reports of scientific results etc uses simple relatively non controversial examples to illustrate the basic ideas and concepts and then offers more complicated and controversial examples for challenging applications for anyone interested in identifying interpreting and evaluating arguments as they appear in non technical sources

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