

# Venture Capital And Private Equity A Casebook

Private Equity Beyond the J Curve Venture Capital, Private Equity, and the Financing of Entrepreneurship Private Equity Private Equity and Venture Capital Private Equity Funds Investment Banks, Hedge Funds, and Private Equity The Masters of Private Equity and Venture Capital An Introduction to Investment Banks, Hedge Funds, and Private Equity Mastering Private Equity Venture Capital and Private Equity Private Equity Private Equity Venture Capital and Private Equity The Oxford Handbook of Private Equity The Future of Finance J-Curve Exposure Private Equity 4.0 Private Equity. Critical analysis from the points of view of investors and target companies International Private Equity H. Kent Baker Thomas Meyer Josh Lerner Harry Cendrowski Serena Gallo James M. Schell David P. Stowell Robert Finkel David P. Stowell Claudia Zeisberger Josh Lerner Paul Gompers Douglas Cumming Josh Lerner Douglas Cumming Dan Schwartz Pierre-Yves Mathonet Benoît Leleux Henning Wenzel Eli Talmor

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this book provides a synthesis of the theoretical and empirical literature on private equity pe it provides insights about topics such as major types of pe venture capital leveraged buyouts mezzanine capital and distressed debt investments how pe works performance and measurement uses and structure and trends

in recent times venture capital and private equity funds have become household names but so far little has been written for the investors in such funds the so called limited partners there is far more to the management of a portfolio of venture capital and private equity funds

than usually perceived beyond the j curve describes an innovative toolset for such limited partners to design and manage portfolios tailored to the dynamics of this market place going far beyond the typical and often simplistic recipe to go for top quartile funds beyond the j curve provides the answers to key questions including why top quartile promises should be taken with a huge pinch of salt and what it takes to select superior fund managers what do limited partners need to consider when designing and managing portfolios how one can determine the funds economic value to help addressing the questions of fair value under ias 39 and risk under basel ii or solvency ii why is monitoring important and how does a limited partner manage his portfolio how the portfolio s returns can be improved through proper liquidity management and what to consider when over committing and why uncertainty rather than risk is an issue and how a limited partner can address and benefit from the fast changing private equity environment beyond the j curve takes the practitioner s view and offers private equity and venture capital professionals a comprehensive guide making high return targets more realistic and sustainable this book is a must have for all parties involved in this market as well as academic and students

in the newly revised second edition of venture capital private equity and the financing of entrepreneurship a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing this important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders the authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry they also describe various possibilities for the future development of private equity this latest edition is perfect for advanced undergraduate students of finance and business as well as mba students seeking an insightful and accessible textbook describing the private equity markets

an authoritative guide to understanding the world of private equity pe investing governance structures and operational assessments of pe portfolio companies an essential text for any business finance professional s library private equity history governance and operations second edition begins by presenting historical information regarding the asset class this information includes historical fundraising and investment levels returns correlation of returns to public market indices and harvest trends the text subsequently analyzes pe fund and portfolio company governance structures it also presents ways to improve existing governance structures of these entities a specific focus on portfolio company operations including due diligence assessments concludes the text seamlessly blends historical information with practical guidance based on risk management and fundamental accounting techniques assists the book s professional audience in maximizing returns of their pe investments highly conducive to advanced graduate level classroom use purchase of the text includes access to a website of teaching materials for instructional use learn more about pe history governance and operations with the authoritative guidance found in private equity history governance and operations second edition

the terms venture capital and private equity may differ across countries this book discusses venture capital not only as risk capital toward unlisted companies with the aim to enhance the investee firm but also analyses broader forms of entrepreneurial investment from early stage financing to buyout and turnaround transaction this book is divided into four sections the first section aims to shed light on the terminology and offers a comparison between private equity venture capital and the traditional banking sector as financing sources the second section details the differences between private equity and venture capital transactions on the basis of firm life cycle and summarizes the main characteristics of both private equity and venture capital investors and investee firms the third section illustrates the evolution of the private equity and venture capital industry before and after the financial crisis by looking at three fundamental aspects fundraising investment and divestment all in terms of volume and trends the last section discusses the basic elements of corporate valuation applied to private equity and venture capital industry with some practical examples

outstanding practical guide that gives attorneys investment professionals tax practitioners and corporate lawyers the tools they need to handle any aspect of a private investment fund

rev ed of an introduction to investment banks hedge funds and private equity c2010

ten leading private investors share their secrets to maximum profitability in the masters of private equity and venture capital the pioneers of the industry share the investing and management wisdom they have gained by investing in and transforming their portfolio companies based on original interviews conducted by the authors this book is filled with colorful stories on the subjects that most matter to the high level investor such as selecting and working with management pioneering new markets adding value through operational improvements applying private equity principles to non profits and much more

the dynamic environment of investment banks hedge funds and private equity firms comes to life in david stowell s introduction to the ways they challenge and sustain each other capturing their reshaped business plans in the wake of the 2007 2009 global meltdown his book reveals their key functions compensation systems unique roles in wealth creation and risk management and epic battles for investor funds and corporate influence its combination of perspectives drawn from his industry and academic backgrounds delivers insights that illuminate the post 2009 reinvention and acclimation processes through a broad view of the ways these financial institutions affect corporations governments and individuals professor stowell shows us how and why they will continue to project their power and influence emphasizes the needs for capital sources of capital and the process of getting capital to those who need it integrates into the chapters 10 cases about recent transactions along with case notes and questions accompanies cases with spreadsheets for readers to create their own analytical frameworks and consider choices and opportunities

the definitive guide to private equity for investors and finance professionals mastering private equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds from deal sourcing to exit lbos to responsible investing operational value creation to risk management the book systematically distills the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions with a foreword by henry kravis co chairman and co ceo of kkr and special guest comments by senior pe professionals this book combines insights from leading academics and practitioners and was carefully structured to offer a clear and concise reference for the industry expert a step by step guide for students and casual observers of the industry a theoretical companion to the insead case book private equity in action case studies from developed and emerging markets features guest comments by senior pe professionals from the firms listed below abraaj adams street partners apax partners baring pe asia bridgepoint the carlyle group collar capital debevoise plimpton llp fmo foundry group freshfields bruckhaus deringer general atlantic ilpa intermediate capital group kkr capstone lpeq maxeda navis capital northleaf capital oaktree capital partners group permira terra firma

the private equity and venture capital industry has become a leading pillar of modern investment growing from 5 billion in 1980 to more than 530 billion in 2006 yet many of its features remain puzzling even to advanced business students whether you are an mba student a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment venture capital private equity a casebook fourth edition will shed light on the history and workings of this complex area and prepare you for a career in the prestigious and profitable world of venture capital and private equity

private equity is an advanced applied corporate finance book with a mixture of chapters devoted to exploring a range of topics from a private equity investor s perspective the goal is to understand why and which practices are likely to deliver sustained profitability in the future the book is a collection of cases based on actual investment decisions at different stages for process tackled by experienced industry professionals the majority of the chapters deal with growth equity and buyout investments however a range of size targets and investments in different geographical markets are covered as well these markets include several developed economies and emerging markets like china russia turkey egypt and argentina this compilation of cases is rich in institutional details information about different markets and segments of the industry as well as different players and their investment practices it is a unique insight into the key alternative asset class

a comprehensive look at the private equity arena with private equity differing from other asset classes it requires a whole new approach for those trained in more traditional investments such as stocks and bonds but with the right guidance you can gain a firm understanding

of everything private equity has to offer this reliable resource provides a comprehensive view of private equity by describing the current state of research and best practices in this arena issues addressed include the structure of private equity funds and fundraising the financial and real returns of private equity and the structure of private equity investments with investees to name a few discusses the role of private equity in today's financial environment provides international perspectives on private equity details the regulation of private equity markets filled with in depth insights and expert advice this book will provide you with a better understanding of private equity structures and put you in a better position to measure and analyze their performance

the 5th edition of lerner's venture capital and private equity a casebook continues to present the important historical cases of private equity while incorporating a number of new relevant and timely cases from previous best selling issues it includes more cases relevant to the text's four main goals understanding the ways in which private equity firms work applying the key ideas of corporate finance to the industry understanding the process of valuation and critiquing valuation approaches of the past and present an approach which has proved very successful over the past four editions this casebook contains cases and notes designed to provide an understanding of the history of the private equity industry's development and the workings of the industry today by explaining the industry on a case by case basis this text promises to address the critical question of whether gains made in recent years have been sustained and how firms will respond to the current opportunities and challenges

the term private equity typically includes investments in venture capital or growth investment as well as late stage mezzanine turnaround distressed and buyout investments it typically refers to the asset class of equity securities in companies that are not publicly traded on a stock exchange however private equity funds do in fact make investments in publicly held companies and some private equity funds are even publicly listed chapters in this book cover both private and public company investments as well as private and publicly listed private equity funds this handbook provides a comprehensive picture of the issues surrounding the structure governance and performance of private equity it comprises contributions from 41 authors based in 14 different countries the book is organized into seven parts the first of which covers the topics pertaining to the structure of private equity funds part ii deals with the performance and governance of leveraged buyouts part iii analyzes club deals in private equity otherwise referred to as syndicated investments with multiple investors per investee part iv provides analyses of the real effects of private equity part v considers the financial effects of private equity part vi provides analyses of listed private equity finally part vii provides international perspectives on private equity

dan schwartz has done a masterful job of synthesizing the thoughts of some of the best minds in the private equity business along with his own to create a superb discussion of the industry past present and most importantly where it is going this is a must read for anyone in the

private equity world and for those considering the field Leonard Harlan, chairman, executive committee, Castle Harlan, and Dan Schwartz was a first hand witness to the birth of private equity in Asia and has chronicled its explosive growth over the past two decades in the future of finance. He uses an insider's perspective to full effect pulling together the views of many practitioners to illuminate both the roots of the 2008 global crisis and private equity's potential role in rebuilding our financial system. Schwartz's fast paced conversational style makes for a welcome contrast to dry economic analysis well worth reading for both business leaders and students of finance. Dan Carroll, managing partner, TPG, and Dan Schwartz's *The Future of Finance* offers an insightful and compelling window into the world of private equity and venture capital. Schwartz has leveraged his more than 20 years of industry experience to produce a well researched and nuanced work that will prove invaluable to anyone interested in these fields. Joe Bae, managing partner, Kohlberg Kravis Roberts Co. Asia, for anyone concerned about the future economic impact of global innovation, job creation and finance. Dan Schwartz's comprehensive new treatise is a must read replete with in depth perspectives of dozens of the most senior global venture capital and private equity leaders and numerous case study examples. This gem artfully explains the dramatic changes happening in these vital industries and how government leaders, policy makers, entrepreneurs and investors must adapt for continuing success in the second decade of the 21st century. Dixon R. Doll, cofounder and general partner, DCM, chairman, U.S. National Venture Capital Association, 2008-09, from cottage industry to multi billion asset class. Asian private equity has transformed the region's financial and corporate landscape in two short decades. Dan Schwartz was present at the beginning of this fascinating era as iconic spokesman and entrepreneurial founder of AVCJ. His contribution as chief convener to the industry helped shape an asset class. *The Future of Finance* is forward looking while drawing upon the rich past of an industry's development amid volatile cycles, financial crises, pandemics, capital excess, capital drought and Darwinian struggles. Many of the prime movers who paved the way to the future have shared privileged views with Dan over the years and now on these insightful pages. Philip Bilden, managing director, HarbourVest Partners Asia, and Dan Schwartz's extensive and experienced network has enabled him to tap the key issues and insights of today's leading private equity and venture capital practitioners around the world. This enlivens Dan's stroll through Europe, North America and Asia as he examines the development of these private capital markets and these insights shape the prism through which he views a future for private equity in the coming decades. Bill Ferris, executive chairman, Champ Private Equity, and Dan Schwartz is the person best placed to write about the history of the private equity industry in Asia. He was there right from the beginning. In nearly two decades he has been a keen observer of the industry's developments and market trends. He was the cheerleader when the industry was down and he has been a friend to most of the leading practitioners, a position that provides him with unique insights into the actual workings of the industry as described in the book. The new corporate theory introduced in the last section of the book is an interesting thesis. If it comes to fruition it will transform the shareholder driven corporate governance model as we know it today. Tang Kok Yew, chairman and managing partner, Affinity Equity Partners, HK, it would be hard to find a better guide to the private equity world. Dan Schwartz has been central to providing thought leadership in the Asian private equity markets and a leading commentator worldwide for over 20 years. He also has had impeccable timing.

as an entrepreneur jeremy coller ceo and cio coller capital

building on the success of the author's previous book *beyond the j curve* managing a portfolio of venture capital and private equity funds this work covers new and additional material and offers advanced guidance on the practical questions faced by institutions when setting up and managing a successful private equity investment programme written from the practitioner's viewpoint the book offers private equity and venture capital professionals an advanced guide that will make high return targets more realistic and sustainable factors that can sometimes cause institutions to shy away from venture capital are the industry's opaque track record unclear valuations and risks perceived lack of transparency as well as the significant entry barriers to overcome before tangible results show these issues are all addressed in details with practical solutions to the problems among other topics *j curve* exposure includes discussions of experiences with the adoption of the international private equity and venture capital valuation guidelines to address fair value under ifrs approaches for splitting and prioritizing distributions from private equity funds techniques for track record analysis and other tools to help limited partners in their due diligence approaches to dealing with uncertainty the relevance of real options and co-investments and side funds as advanced portfolio management techniques questions related to limited partner decision making fallacies and how to manage portfolios of vc funds securitization backed by portfolios of investments in private equity funds real life case studies illustrate the issues relevant for the practitioner

private equity is more economically significant than ever as institutions hunt for high returns in a risky world private equity 4.0 examines the role workings and contribution of this important industry in a straightforward yet revealing manner dr josh lerner jacob h schiff professor of investment banking chair entrepreneurial management unit harvard business school a multi-perspective look at private equity's inner workings private equity 4.0 provides an insider perspective on the private equity industry and analyzes the fundamental evolution of the private equity asset class over the past 30 years from alternative to mainstream the book provides insightful interviews of key industry figures and case studies of some of the success stories in the industry it also answers key questions related to strategy fund manager selection incentive mechanisms performance comparison red flags in prospectuses and more private equity 4.0 offers guidance for the many stakeholders that could benefit from a more complete understanding of this special area of finance understand the industry's dominant business models discover how value is created and performance measured perform a deep dive into the ecosystem of professionals that make the industry hum including the different incentive systems that support the industry's players elaborate a clear set of guidelines to invest in the industry and deliver better performance written by a team of authors that combine academic and industry expertise to produce a well-rounded perspective this book details the inner workings of private equity and gives readers the background they need to feel confident about committing to this asset class coverage includes a historical perspective on the business models of the

three major waves of private equity leading to today's 40 model a detailed analysis of the industry today as well as reflections on the future of private equity and prospective futures it also provides readers with the analytical and financial tools to analyze a fund's performance with clear explanations of the mechanisms organizations and individuals that make the system work the authors demystify private equity by providing a balanced but critical review of its contributions and shortcomings and moving beyond the simplistic journalistic descriptions its ecosystem is complex and not recognizing that complexity leads to inappropriate judgments because of its assumed opacity and some historical deviant and generally transient practices it has often been accused of evil intents making it an ideal scapegoat in times of economic crisis prodding leading politicians and regulators to intervene and demand changes in practices unfortunately such actors were often responding to public calls for action rather than a thorough understanding of the factors at play in this complex interdependent system doing often more harm than good in the process and depriving economies of one of their most dynamic and creative forces self regulation has clearly shown its limits but righteous political interventions even more so private equity investment can be a valuable addition to many portfolios but investors need a clear understanding of the forces at work before committing to this asset class with detailed explanations and expert insights private equity 40 is a comprehensive guide to the industry ways and means that enables the reader to capture its richness and sustainability

seminar paper from the year 2013 in the subject business economics investment and finance grade 17 university of applied sciences cologne course international investment controlling language english abstract private equity plays an increasingly important role in the financing of a wide range of businesses over the past 20 years private equity has been one of the fastest growing markets for corporate finance one of the reasons the private equity industry exists is that in many cases companies have needs for capital which for various reasons cannot be met from the public markets investors that provide capital to private equity funds invest in an asset class that entails relatively high risk and high illiquidity in what remains a largely unregulated market planning how to exit an investment is just as important as preparing to make one because a merger adds value only if synergy better management or other changes make the two firms worth more together than apart the target companies are supported with accountants lawyers investment bankers and other specialists especially start up companies are often characterised by negative cash flows and demand high investments pe gives the chance to reduce the financial gap between self-financing and stock exchange listing and can also help to improve the equity ratio another advantage of pe for target companies is the increase of equity and an improved balance sheet structure regarding to that the negotiating position is strengthened towards creditors the credit rating is improved and the financial room for investments increases the main disadvantage of pe for target companies is the weakened influence of the initial shareholders especially different strategic views between those two groups might be difficult to solve due to the fact of the high risk from the investors perspective pe is a very interesting form of investment especially under diversification aspects the investment in pe funds makes sense because the investors offer investment opportunities that



can not be replicated in the financial market and on top of that have a low correlation with other asset class the firms standard practice of buying businesses and then after steering them through a transition of rapid performance improvement and selling them is at the core of private equity s success

bringing a unique joint practitioner and academic perspective to the topic this is the only available text on private equity truly international in focus examples are drawn from europe the middle east africa and america with major case studies from a wide range of business sectors from the prestigious collection of the london business school s coller institute of private equity much more than a simple case book however international private equity provides a valuable overview of the private equity industry and uses the studies to exemplify all stages of the deal process and to illustrate such key topics as investing in emerging markets each chapter guides the reader with an authoritative narrative on the topic treated covering all the main aspects of the private equity model the book includes treatment of fund raising fund structuring fund performance measurement private equity valuation due diligence modeling of leveraged buyout transactions and harvesting of private equity investments

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