

# Venture Capital Private Equity Casebook

Private Equity Venture Capital and Private Equity Venture Capital and Private Equity Venture Capital and Private Equity Private Equity Exits Investing in Private Equity Partnerships Venture Capital and Private Equity Contracting Private Equity and Venture Capital in Europe Venture Capital, Private Equity, and the Financing of Entrepreneurship Venture Capital and Private Equity Venture Capital and Private Equity Mastering Private Equity Venture Capital and Private Equity QFinance Mastering Private Equity Set Venture Capital and Private Equity Handbook of Research on Venture Capital Investment Banking and Investment Opportunities in China Pratt's Guide to Venture Capital Sources The New Walford *Paul Gompers Josh Lerner Josh Lerner Josh Lerner Stefan Povaly Kay Müller Douglas J. Cumming Stefano Caselli Josh Lerner Joshua Lerner Lerner Claudia Zeisberger Josh Lerner Claudia Zeisberger Lerner Hans Landström K. Thomas Liaw Ray Lester*

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private equity is an advanced applied corporate finance book with a mixture of chapters devoted to exploring a range of topics from a private equity investor s perspective the goal is to understand why and which practices are likely to deliver sustained profitability in the future the book is a collection of cases based on actual investment decisions at different stages for process tackled by experienced industry professionals the majority of the chapters deal with growth equity and buyout investments however a range of size targets and investments in different geographical markets are covered as well these markets include several developed economies and emerging markets like china russia turkey egypt and argentina this compilation of cases is rich in institutional details information about different markets and segments of the industry as well as different players and their investment practices it is a unique insight into the key alternative asset class

what explains the recent tremendous growth in private equity funds how have these funds created so much value can we expect this kind of growth in other countries and other types of investments the pool of u s private equity funds has grown from 5 billion in 1980 to over 175 billion in 1999 private equity s recent growth has outstripped that of almost every class of financial product whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry s changes or an investor interested in private equity as a potential investment this book is required reading it presents a collection of real world cases supplemented by detailed industry notes that explore the exciting and dynamic world of venture

capital and buyout funds the organization mirrors that of the venture capital private equity process itself the first part explores the raising and structuring of private equity funds as well as the perspective of investors the second part explores the selection oversight and adding value to firms the heart of the private equity cycle the third part describes how private equity groups reap attractive returns from successful investments the final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs

the 5th edition of lerner s venture capital and private equity a casebook continues to present the important historical cases of private equity while incorporating a number of new relevant and timely cases from previous best selling issues it includes more cases relevant to the texts four main goals understanding the ways in which private equity firms work applying the key ideas of corporate finance to the industry understanding the process of valuation and critiquing valuation approaches of the past and present an approach which has proved very successful over the past four editions this casebook contains cases and notes designed to provide an understanding of the history of the private equity industry s development and the workings of the industry today by explaining the industry on a case by case basis this text promises to address the critical question of whether gains made in recent years have been sustained and how firms will respond to the current opportunities and challenges

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private equity exits provides the first comprehensive analysis of private equity divestment processes so called exits for european buyouts the work is designed as a compendium of current scientific knowledge on portfolio company exits and also provides deeper insights into various aspects of divestment processes which is underpinned by own extensive empirical analysis and findings examining the efficiency of exits this book offers recommendations and guidelines for an integrated and exit oriented private equity portfolio management and provides a detailed assessment of exit decision drivers findings contribute to a clearer understanding and better predictability of exit behavior the work highlights the growing need for pro active as well as thoroughly planned divestment strategies efficient executions and the importance and value of paying attention also to other stakeholders interests when selling stakes in businesses

kay müller provides insight into the monitoring activities of private equity fund investors and explores their information requirements he analyzes the reporting of private equity fund managers reveals information gaps and provides guidance on how to improve investor relations

other books present corporate finance approaches to the vc pe industry but many key decisions require an understanding of the ways that law and economics work together venture capital and private equity contracting is better than straight corporate finance textbooks because it offers broad perspectives and principles that enable readers to deduce the economic implications of

specific contract terms this approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world explores the economic implications of contract terms for start up firms in various industries pairs international data with explanations and examples about differences in vc and pe national and regional markets contains sample contracts including limited partnership agreements term sheets shareholder agreements and subscription agreements presents international datasets on limited partnership agreements between institutional investors and vc and pe funds

private equity and venture capital in europe markets techniques and deals third edition introduces private equity investments and venture capital markets while also presenting new information surrounding the core of private equity including secondary markets private debt ppp within private equity crowdfunding venture philanthropy impact investing and more every chapter has been updated with new data cases examples sections and chapters that illuminate elements unique to the european model with the help of new pedagogical materials this updated edition provides marketable insights about valuation and deal making not available elsewhere as the private equity world continues to undergo many challenges and opportunities this book presents both fundamentals and advanced topics that will help readers stay informed on market evolution provides a unique focus on europe for equity investors and long term investments contains theoretical knowledge put into practice using with real world cases and the language and the methodologies of practitioners presents structured topics that help readers understand increasing levels of difficulty includes learning tools such as mini cases call outs and boxes that recall previously presented definitions throughout chapters

in the newly revised second edition of venture capital private equity and the financing of entrepreneurship a dedicated team of researchers and professionals delivers an authoritative and comprehensive account of the world of active investing this important work demonstrates how venture capitalists and private equity investors do business and create value for entrepreneurs shareholders and other stakeholders the authors drawing on decades of combined experience studying and participating in the private equity markets discuss the players dynamics and the incentives that drive the industry they also describe various possibilities for the future development of private equity this latest edition is perfect for advanced undergraduate students of finance and business as well as mba students seeking an insightful and accessible textbook describing the private equity markets

cases and notes included are designed to provide an understanding of the history of the private equity industry2s development and the workings of the industry today examines both the short run and long run effects for private equity investments author is a leader and one of the most respected authorities in this field

the definitive guide to private equity for investors and finance professionals mastering private equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds from deal sourcing to exit lbos to responsible investing operational value creation to risk management the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions with a foreword by henry kravis co chairman and co ceo of kkr and special guest comments by senior pe professionals this book combines insights from leading academics and practitioners and was carefully structured to offer a clear and concise reference for the industry expert a step by step guide for students and casual observers of the industry a theoretical companion to the insead case book private equity in action case studies from developed and emerging markets features guest comments by senior pe professionals from the firms listed below abraaj adams street partners apax partners baring pe asia bridgepoint the carlyle group coller capital debevoise plimpton llp fmo foundry group freshfields bruckhaus deringer general atlantic ilpa intermediate capital group kkr capstone lpeq maxeda navis capital northleaf capital oaktree capital partners group permira terra firma

whether you are an entrepreneur seeking private equity finance a private equity investor grappling with the industry's changes or an investor interested in private equity as a potential investment this book presents a collection of real world cases supplemented by detailed industry notes that explore the world of venture capital and buyout funds book jacket the organization mirrors that of the venture capital private equity process itself the first part explores the raising and structuring of private equity funds as well as the perspective of investors the second part explores the selection oversight and adding value to firms the heart of the private equity cycle the third part describes how private equity groups reap attractive returns from successful investments the final section explores the emerging efforts to translate the private equity model into other settings such as corporate venturing programs book jacket

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this set combines the definitive guide to private equity with its case book companion providing readers with both the tools used by industry professionals and the means to apply them to real life investment scenarios 1 mastering private equity was written with a professional audience in mind and provides a valuable and unique reference for investors finance professionals students and business owners looking to engage with private equity firms or invest in private equity funds from deal sourcing to exit lbos to responsible investing operational value creation to risk management the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital growth equity and buyout transactions with a foreword by henry kravis co chairman and co ceo of kkr and special guest comments by senior pe professionals 2 private equity in action takes you on a tour of the private equity investment world through a series of case studies written by inseed faculty and taught at the world's leading business schools the book is an ideal complement to mastering private equity and allows readersto apply core concepts to investment targets and portfolio companies in real life settings the 19 cases illustrate the managerial challenges and risk reward dynamics common to private equity investment written with leading private equity firms and their advisors and rigorously tested in inseed's mba emba and executive education programmes each case makes for a compelling read

provides an overview of the various facets of venture capital and their related issues this book surveys venture capital as a research field and explores the various conceptual theoretical methodological and geographic aspects it focuses on the specific environs of venture capital

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