

Value Based Pricing Drive Sales And Boost Your Bottom Line By Creating Communicating And Capturing Customer Value

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if you are an ext js or sencha touch developer designer or architect who wants to build enterprise scale data visualization capabilities using sencha then this book is ideal for you you should have a knowledge of html javascript css and sencha ext js or sencha touch fundamentals in particular some familiarity with svg and html5 canvas would be preferred but not required

the art of theatrical design elements of visual composition methods and practice second edition contains an in depth discussion of design elements and principles for costume set lighting sound projection properties and makeup designs this textbook details the skills necessary to create effective evocative and engaging theatrical designs that support a play contextually thematically and visually it covers key concepts such as content context genre style play structure and format and the demands and limitations of various theatrical spaces the book also discusses essential principles including collaboration inspiration conceptualization script analysis conducting effective research building a visual library developing an individual design process and the role of the critique in collaboration this second edition includes a new chapter on properties management and design a new chapter on makeup design a new chapter on digital rendering with evaluations of multiple programs overviews of file types and uses and basic tutorials in adobe photoshop and procreate an expanded and revised chapter on traditional rendering with the inclusion of new media including watercolor gouache and mixed media and updated exercises and tutorials revised and expanded chapters on individual design areas including additional practices for conceptualization and collaboration with new exercises for skill development additional exercises in all elements and principles of design chapters for investigation of each design principle and skill development revised and updated content throughout the text reflecting current pedagogy and practices this book gives students in theatrical design introduction to design and stagecraft courses the grounding in core design principles they need to approach design challenges and make design decisions in both assigned class projects and realized productions the art of theatrical design provides access to additional online resources including step by step video tutorials of the exercises featured in the book

get gaming faster with the official guide to gamemaker studio gamemaker studio allows you to create your own games even with zero coding experience and gamemaker studio for dummies is a complete guide to the ins and outs of the program create the game you ve always wanted to play in record time and at a fraction of the cost of traditional game

development methods you'll have the flexibility to develop 2d games for android ios desktops and the gain a professional perspective on this revolutionary path to game creation and publishing using gamemaker studio may feel like play but it's a serious tool that allows you to create design develop and publish your very own games with the push of a button the program produces real executable code for your very own app store ready 2d game complete and ready for market gamemaker studio for dummies provides complete and accurate information on how to create classic games and special effects written in the characteristically easy to read dummies style topics include an overview of studio and how to get started the basic tools and techniques at the core of your design advanced techniques for more seasoned game designers an inside look at what the premium upgrades have to offer gamemaker studio makes game design 80 faster than coding for native languages so you can take your game from concept to market in a matter of weeks why waste time and money doing it any other way whether you already have great ideas or just want to dabble gamemaker studio for dummies is the guide that will take you straight to guru status

an introduction to catia v6 release 2012 is a collection of tutorials meant to familiarize you with catia's mechanical design and shape workbenches designed for beginners this book assumes that you have no previous experience using catia the book's hands on approach is designed to get you right into catia and start drawing right from the start you will learn by doing not just reading the author helps you explore all the major features of catia and directs you to catia's online documentation for a more detailed description of the commands when appropriate the workbenches covered in this book are sketcher part design assembly design drafting generative surface design and imagine and shape preceding each tutorial is a brief description of the workbench toolbars and commands to be used and focused on within the tutorial

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essential tools and how to put it all together in the context of a real world project in depth discussion covers surveying alignments surface grading cross sections and more and instructor support materials provide an ideal resource for training and education this book will take you from beginner to pro so you can get the most out of autocad civil 3d every step of the way understand key concepts and get acquainted with the interface create edit and display all elements of a project learn everything you need to know for the certification exam download the datasets and start designing right away with expert insight tips and techniques mastering autocad civil 3d 2016 helps you become productive from the very beginning

this new edition contains updated information including inserting hot graphics photos and movie clips and using sound and music to make pages more interesting the book covers page formatting and frames and includes fun design ideas for use on readers sites emphasis is on creating new pages with attention paid to maintaining previously existing content 150 illustrations

the complete idiot s guide to creating an html page provides users with all the tools they need to create and customize their page the friendly market proven approach of the complete idiot s guides combines solid instructions with a light hearted style of wit and humor the cd contains a webmaster s tool kit with everything needed to build a home page

the fashion design manual is a comprehensive introduction to the world of fashion it introduces the reader to the cycles and trends of fashion the principles and practice of fashion design the range of techniques and skills required to be successful in the industry and the economic reality of the world of retail fashion the fashion design manual follows the path a garment takes from sketch to sample through production and finally via the retail outlet to the wearer the book is very generously illustrated with drawings sketches and photographs throughout

includes extraordinary sessions

these days nobody really wants to learn everything there is to know about working with digital video images music and dvds and even if you did who has the time to endlessly tinker and play with it until you figure everything out you just want a book that will quickly show you how to get things done a things that arenat already covered in the docs and things you canat just figure out on your own ilife in a snap is designed specifically for todayas computer

user somebody who is new to managing digital media with ilife but not new to macs somebody who doesn't have time for long winded mind numbing explanations and certainly no time or patience for bad jokes organized into a series of well organized bite sized quickly accomplished tasks this book lets the reader zero right in on the one particular task he or she wants to accomplish quickly figure out what to do do it and then get back to work

unlock the power of flash and bring gorgeous animations to life onscreen it's easy with flash cs4 the missing manual you'll start creating animations in the first chapter and will learn to produce effective well planned visuals that get your message across this entertaining new edition includes a complete primer on animation a guided tour of the program's tools lots of new illustrations and more details on working with video beginners will learn to use the software in no time and experienced flash designers will improve their skills expanded and revised to cover the new version of flash every chapter in this book provides step by step tutorials to help you learn to draw objects animate them and integrate your own audio and video files add interactivity use special effects learn morphing and much more check your work with the book's online example files and completed animations discover new flash toolkits and features such as frameless animation use every timesaving aspect of flash cs4 such as library objects and symbols learn how to automate your drawings and animations with actionscript 3.0 with this book absolutely no programming is necessary to get started with flash cs4 flash cs4 the missing manual explains in jargon free english exactly what you need to know to use flash effectively while avoiding common pitfalls right from the start

build next generation in database predictive analytics applications with oracle data miner if you have an oracle database and want to leverage that data to discover new insights make predictions and generate actionable insights this book is a must read for you in predictive analytics using oracle data miner develop use oracle data mining models in oracle data miner sql pl sql brendan tierney oracle ace director and data mining expert guides you through the basic concepts of data mining and offers step by step instructions for solving data driven problems using sql developer's oracle data mining extension brendan takes it full circle by showing you how to deploy advanced analytical methodologies and predictive models immediately into enterprise wide production environments using the in database sql and pl sql functionality definitely a must read for any oracle data professional charlie berger senior director product management oracle data mining and advanced analytics perform in

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