

Running A Successful Construction Company

Building a Successful Construction CompanyRunning a Successful Construction CompanyA Practical Guide to Successful Construction ProjectsBuildabilityThe Client Role in Successful Construction ProjectsAchieving Successful Construction ProjectsGuidelines for a Successful Construction ProjectThe Client Role in Successful Construction ProjectsA Guide to Successful ConstructionBuildabilityPlan a Successful Construction ProjectThe Construction Project Management Success GuideConstruction Company Growth StrategyBuilding a Successful Construction CompanyCareer Success for Construction Project ManagersThe Human Side of ConstructionGuidelines for a Successful Construction ProjectConscious CooperationThe Builder's Guide to Running a Successful Construction CompanyThe International Good Templar Paul Netscher David Gerstel Arent van Wassenauer Trevor Holroyd Jason Challender Ian Gardner Associated General Contractors of America Jason Challender Arthur F. O'Leary Trevor M. Holroyd Andreas P Wally Schallhorn Patricia Atallah William R. Mincks Angelo Suntres Associated General Contractors of America Stuart Baker David Gerstel

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how you can make your construction company more profitable a must read before you price your next project many construction companies fail despite the hard work and knowledge of their managers and owners some companies even start well earning good profits building successful projects and the company grows only for it all to come crashing down often leaving a mountain of debts behind so why do construction companies fail is it due to bad luck this book explores important aspects of managing a construction company that impact its success and profitability obviously managers should have an understanding of running a business as well as the appropriate technical skills but it s usually more than this the chapters in this book focus on the importance of selecting the right project how to find projects tendering correctly winning the project delivering the project avoiding unnecessary costs increasing revenue financial and contractual controls managing the company the importance of good people growing the company and ensuring the company has a good reputation the chapters are set out in an easy to read

format filled with practical tips which provide a step by step guide to growing profits remaining profitable and running a successful construction company

are you a builder looking to transition your hands on skills into a successful construction company running a successful construction company by david gerstel is your essential guide to navigating the complexities of running a construction business drawing on decades of experience in both remodeling and new construction gerstel demystifies the everyday challenges contractors face making it easier for you to thrive in the industry whether you re just starting or looking to enhance your existing operations running a successful construction company is acknowledged as the leading resource in its field equip yourself with the knowledge and skills necessary to take your construction business to the next level key features comprehensive insights gain a deep understanding of the essential elements of running a construction business from finance and legal considerations to managing projects and client relationships real world solutions written by a builder for builders this book addresses the unique challenges you ll encounter providing practical strategies and tips that you can implement immediately visual guidance featuring 50 color photos and drawings the book offers visual aids to reinforce key concepts and inspire your business practices proven techniques learn from the experiences of a highly respected and successful construction operator who has built a thriving business gerstel shares his best practices for effective project management cost control and customer satisfaction

written by experienced and innovative projects lawyer arent van wassenaer this book explains what the critical success factors are for construction projects to be completed on time within everyone s budget to the right quality with all stakeholders satisfied and without disputes in so doing van wassenaer discusses how such projects could be structured tendered for executed and completed and what legal and non legal mechanisms are available to achieve success in construction projects using examples of real projects a practical guide to successful construction projects provides tools for those in leading and managerial positions within the construction industry to change where necessary their usual operational methods into methods which are aimed at achieving project success

projects that go well and leave satisfied clients and contractors are based on thorough planning and design however there are many factors to consider in order to achieve a successful outcome these include the implementation of guidance on fair practice better management and improved techniques

the client role in successful construction projects is a practical guide for clients on how to initiate procure and manage construction projects and developments this book is written from the perspective of the client initiating a construction project as part of a business venture and differs from most available construction literature which can externalise the client as a risk to be managed by the design team the book provides a practical framework for new and novice clients undertaking construction giving them a voice and enabling them to understand the challenges that they and the project are likely to face communicate and interact effectively with key stakeholders and professionals within the industry understand in straightforward terms where they can have a positive impact on the project put in place a client side due diligence process reduce their institutional risk and the risk of project failure discover how their standard models are able to co exist and even transfer to a common client side procedure for managing a construction project written by clients for clients this book is highly recommended not only for clients but for construction industry professionals who want to develop their own skills and enhance their working relationship with their clients a supporting website for the book

will be available which will give practical examples of the points illustrated in the book and practical advice from specialists in the field

whether a construction project turns out to be successful or not has a lot to do with the clarity of the client's objectives and how the client establishes and instils a culture throughout the project team this book's focus is on defining and exploring those attributes of clients or organisations which enable clear communication and as a result help ensure the project's success for senior construction professionals this book explains how to approach key aspects of projects so that the client's expectations can be anticipated and understood it also provides information on how other parties can positively influence the outcome of the project and interact with their fellow stakeholders commentaries on real life projects illustrate how this is achieved in practice and common pitfalls are pointed out to help you avoid them drawing on almost 40 years UK and international experience of working on major construction projects in a variety of roles the author provides clear insight into how to efficiently progress a project from inception through to completion this is hugely valuable reading for client senior decision makers project managers programme managers design and construction leaders and those studying all of these subjects

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this practical guide provides advice on how construction projects should be sensibly planned accurately costed and intelligently designed and detailed

the construction project management success guide 2nd edition everything you need to know about construction contracts estimating planning and scheduling skills to manage trades and home renovations you're about to discover how the re emergence of the real estate market sparked renewed optimism in construction across different states in the country residential construction jobs are being undertaken in order to satisfy the demands in housing since residential

construction projects are still a business except when you want to build your own home the idea is to build enough living spaces and to offer them to prospective clients or leasers at an affordable price of course the success of such a goal still lies on income and the general economic outlook but one thing is for certain now that the housing crisis is over more people will look forward getting a place to call their home

you will also need construction management software to manage the different processes that go with construction such as planning organizing and managing resources this software also gives you the ability to execute projects efficiently and thus increase profitability this book explores important aspects of managing a construction company that impacts its success and profitability obviously managers should have an understanding of running a business as well as the appropriate technical skills but it s usually more than this the chapters in this book focus on the importance of selecting the right project how to find projects tendering correctly winning the project delivering the project avoiding unnecessary costs increasing revenue financial and contractual controls managing the company the importance of employing good people growing the company and ensuring the company has a good reputation

construction project managers cpms are responsible for the successful completion of projects and implementation of organizational requirements as well as innovation within their project team their workload is large and they are held accountable for the timely completion financial success and customer satisfaction for the entire project as projects are constructed in restrictive time frames have tight budgets and must meet high quality standards cpms often experience a great deal of pressure from construction owners construction organizations communities subcontractors suppliers and the workforce these pressures can create a stressful environment for the construction project manager the construction project manager needs to develop skills and strategies to build a successful project within this stressful environment this study was conducted to examine the perspectives of current construction project managers in the u s about how they execute their responsibilities in a stressful environment the study involved interviewing successful construction project managers to learn about skills and strategies they have developed to help them with project related stress and the emotions produced by this stress so they are able to successfully complete construction projects and progress in their careers identifying these skills and strategies can provide educators and human resource managers with information that will help them better prepare and guide individuals pursuing the construction project manager career path successful construction project managers were interviewed in this qualitative case study they described their responsibilities and their work environment they also described the skills and strategies they have developed to persevere and be successful in their projects and their careers the list of skills described was comprehensive and extensive but could be consolidated into two categories soft skills or people skills and hard skills or technical skills strong emotional intelligence team leadership and professional technical skills provide construction project managers with the tools to be successful through academic education professional development and experience construction project managers are able to develop the skills and strategies to be successful in their careers

an incisive guide to navigating the construction industry and dealing with the people who work in it in the newly revised second edition of the human side of construction how to ensure a successful sustainable and profitable career as an aec professional renowned construction professional angelo suntres delivers an insightful discussion of the root cause of many of the issues plaguing the construction industry today the lack of human connection suntres explains that in an

industry undergoing dramatic changes driven by technology innovation and new ways of working construction professionals will need to make a fundamental shift in the way they think and operate the book walks you through how to connect and collaborate with others in the industry and how to address the most common challenges you ll face every day in construction you ll find a thorough introduction to relationship building and effective communication with construction industry personnel comprehensive explorations of what the construction industry is really like including real world examples and techniques to advance your career practical discussions of how to find a job that you ll thrive in and how to stand out from the crowd in depth treatments of sustainability diversity equity and inclusion in the construction industry perfect for construction industry professionals including project managers contractors and engineers the human side of construction will also benefit property owners and managers who regularly deal with people involved in construction

this book is a guide on how to begin nurture and finish successful construction projects written for contractors property owners and anyone involved in the construction process the book is rich in illustrative stories and point by point advice it also contains powerful interviews with noted mediators customers and construction professionals it evolved out of years of working in the construction industry and learning to do just what is described contrary to widely held belief it is possible for construction projects to be successful for all concerned and even fun building on basic principles of clarity mutual respect and intentional collaboration this book takes the reader on a surprising journey into the dynamics involved in any successful working relationship told here through the field of construction it delves into the power of intention assumption and expectation and the importance of a positive attitude for any project this book is hands on and it is not theory it is proven practices and real life stories

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