

Richard Koch

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no século XIX o economista italiano Vilfredo Pareto descobriu que havia um padrão na distribuição da riqueza mundial 20 das pessoas tinham 80 do dinheiro e vice versa o que ficou conhecido como lei de Pareto no fim do século XX o autor Richard Koch viu em suas pesquisas que o princípio 80/20 podia ser encontrado em quase todos os aspectos da vida moderna em geral 20 do que se faz produz 80 do resultado total e 80 do que é feito pode não gerar tanto resultado neste clássico livro lançado agora pela editora Gutenberg em nova edição ampliada e atualizada Koch ajuda a identificar quais são os 20 essenciais que vão criar os resultados significantes para você obter mais de seu negócio e de sua própria vida utilizando menos tempo dinheiro recursos e energia e conseguindo muito mais

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