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brings the theory philosophy and techniques of research to life and enables students to understand the relevance of the research methods this book helps you learn from worked examples and case studies based on real student research illustrating what to do and what not to do in your project

quantitative methods for business the a z of qm will enable readers to appreciate the significance of quantitative methods for businesses and the study of business understand and apply a wide range of quantitative techniques select appropriate quantitative techniques for data analysis problem solving and decision making interpret and communicate the results of quantitative analysis

this concise but comprehensive book explains the importance of a scientific approach to business research and problem solving projects

master s thesis from the year 2015 in the subject business economics miscellaneous grade

1 university of vienna institut für betriebswirtschaftslehre course e business language english abstract the era of information technologies hereafter it has lead to a shift from exchanging goods to services and at the same time to a tremendous increase of companies operating in the field of electronic business as continuous changes of the environment take place in this field it is crucial for the companies to come up with new technologies and solutions on a regular basis oliveira et al 2002 this complex condition leads to on going development adaptation and maintenance of eservices which are seen as a central part of any electronic business activity due to their contribution to interactivity connectivity increase of customer satisfaction as well as mass customization sheth and sharma 2007 succeeding in these mentioned tasks guarantees long term benefits for the companies helps them to achieve their stated targets as well as to retain a strong competitive advantage which is of a great importance however eservices need to be managed properly in order to really be a benefit for the company one of these fundamental management tasks includes the continuous business value assessment of eservices which is not only suitable for the calculation of the business value but is also able to indicate whether the eservice contributes to the achievement of the company s key performance indicators and how well it performs the assessment of eservices business value is conducted using appropriate methods and metrics which lies the midpoint of this master thesis examination

managers increasingly must make decisions based on almost unlimited information how can they navigate and organize this vast amount of data essentials of business research methods provides research techniques for people who aren t data analysts the authors offer a straightforward hands on approach to the vital managerial process of gathering and using data to make clear business decisions they include such critical topics as the increasing role of online research ethical issues data mining customer relationship management and how to conduct information gathering activities more effectively in a rapidly changing business environment this is the only such book that includes a chapter on qualitative data analysis and the coverage of quantitative data analysis is more extensive and much easier to understand than in other works the book features a realistic continuing case throughout the text that enables students to see how business research information is used in the real world it includes applied research examples in all chapters as well as ethical dilemma mini cases and interactive internet applications and exercises

each chapter is filled with examples that provide context for the theories and concepts being discussed

an adaptation of social research methods by alan bryman this volume provides a comprehensive introduction to the area of business research methods it gives students an assessment of the contexts within which different methods may be used and how they should be implemented

the ability to gather analyse evaluate present and utilise information is an essential competency for the modern manager and is the essence of business research written in an easy to read style business research methods a managerial approach 2e assumes the reader has no prior research or statistics knowledge the text provides a broad overview of a range of contemporary business research methods from critical interpretive perspectives through questionnaire survey methods and observation to experimental methodologies whilst striking a balance between differing perspectives and not adopting a favoured approach the book uses the latest version of software packages spss v 12 and nvivo v 2 to introduce questionnaire data analysis statistical and analysis and qualitative data analysis written in an easy to read style business research methods a managerial

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increasingly managers must make decisions based on almost unlimited information how can they navigate and organize this vast amount of data essentials of business research methods provides research techniques for people who aren't data analysts the authors offer a straightforward hands on approach to the vital managerial process of gathering and using data to make clear business decisions they include critical topics such as the increasing role of online research ethical issues data mining customer relationship management and how to conduct information gathering activities more effectively in a rapidly changing business environment this is the only text that includes a chapter on qualitative data analysis and the coverage of quantitative data analysis is more extensive and much easier to understand than in other texts the book features a realistic continuing case throughout that enables students to see how business research information is used in the real world it includes applied research examples in all chapters as well as ethical dilemma mini cases and exercises

this best selling text continues in its seventh edition to provide the most current and comprehensive coverage of business research its student friendly design contains numerous examples illustrating real world research in management marketing finance accounting and other business areas business research methods 7e is the ideal text for undergraduate and first year mba courses in marketing management or quantitative studies

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kevin o gorman is professor of management and business history and head of business management in the school of languages and management in heriot watt university edinburgh he trained in glasgow salamanca and rome as a philosopher theologian and historian his research interests have a dual focus origins history and cultural practices of hospitality and philosophical ethical and cultural underpinnings of contemporary management practices using a wide range of methodological approaches he has published over 80 journal articles books chapters and conference papers in business and management studies

robert macintosh is professor of strategy and head of the school of management and languages at heriot watt university he trained as an engineer and has worked at the universities of glasgow and strathclyde his research on the ways in which top teams develop strategy and on organizational change has been published in a wide range of outlets he has a long standing interest in research methods for business and management studies and has published on the relevance of management research using methods that include ethnography and action research he has consulted extensively with public and private sector organizations and sits on the board of the charity turning point scotland

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