

Mass Persuasion The Social Psychology Of A War Bond Drive

The Social Psychology of Everyday Life The social psychology of work Social Psychology The Social Psychology of Expertise The Social Psychology of Groups An Introduction to Social Psychology The Psychology of Social and Cultural Diversity The Social Psychology of Politics Transforming Social Representations Introduction to Social Psychology The Social Psychology of Good and Evil The Social Psychology of Aging Emotions in Social Psychology Essentials of Social Psychology A Social Psychology of Prejudice The Social Psychology of Sport The Social Psychology of Education Social Identifications Herbert C. Kelman: A Pioneer in the Social Psychology of Conflict Analysis and Resolution Social Beings Michael Argyle Michael Argyle Richard J. Crisp Harald A. Mieg John W. Thibaut Luther Lee Bernard Richard J. Crisp Victor C. Ottati S. Caroline Purkhardt Radhakamal Mukerjee Arthur G. Miller Scott F. Madey W. Gerrod Parrott Michael A. Hogg Douglas W. Bethlehem Gordon W. Russell Charlotte Mary Fleming Dominic Abrams Herbert C. Kelman Susan T. Fiske

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a best selling textbook that takes social psychology out of the laboratory and into everyday life

social psychology is about the people who populate our everyday lives and how they affect our personal universe defining who we are and shaping our behaviour beliefs attitudes and ideology in an age where we ve mapped the human genome and explored much of the physical world the study of people s behaviour is one of the most exciting frontiers of scientific endeavor in this very short introduction richard crisp tells the story of social psychology its history concepts and major theories discussing the classic studies that have defined the discipline crisp introduces social psychology s key thinkers and shows how their personal histories spurred them to understand what connects people to people and the societies in which we live taking us from the first

ideas of the discipline to its most cutting edge developments crisp demonstrates how social psychology remains profoundly relevant to everyday life from attitudes to attraction prejudice to persuasion health to happiness social psychology provides insights that can change the world and help us tackle the defining problems of the 21st century about the series the very short introductions series from oxford university press contains hundreds of titles in almost every subject area these pocket sized books are the perfect way to get ahead in a new subject quickly our expert authors combine facts analysis perspective new ideas and enthusiasm to make interesting and challenging topics highly readable

the social psychology of expertise offers an integrative perspective to the analysis of experts and expertise in organizations social roles management etc it is the first book to link the psychology of expertise to sociology particularly the sociology of professions by examining the converging elements of both approaches and investigating the conditions of interactions with all types of experts the social psychology of expertise makes it possible to understand the market form of expert services this book introduces the expert role approach a new and encompassing view on the role of experts and how to use the experts expertise in organizations financial markets and environmental issues enhances a mutual understanding between the psychology of expertise and the sociology of professions for students as well as scholars provides a helpful understanding of dealing with experts in the context of organizational behavior shows how we can make proper use of the experts expertise in management and planning demonstrates how the role of experts influences volatility in financial markets and defines the limits of human expertise in predicting climate change

the present introduction to social psychology represents an attempt at a more synthetic type of treatment of the field than has ordinarily been given it seems to the writer that the time has arrived when schools of social psychology may properly be regarded as obsolete and the subject as a whole may be presented systematically in a sense social psychology overlaps a very large portion of social science and of psychology and education in this respect it is central to all psychological and social science disciplines this fact necessarily renders the content of social psychology voluminous it is no longer possible to treat this subject adequately in small compass the text books which have so far appeared although for the most part excellent from their several viewpoints are nevertheless but partial treatments so notably true is this that there exists a marked controversy as to what properly constitutes social psychology in part i of this volume an attempt has been made to bring this controversy into relief for the purpose of enabling the reader to see the subject as a whole originally the writer intended to publish this volume in five parts to make the synthetic treatment more pronounced but the length of the volume as thus planned was prohibitive and it was decided to change the plan somewhat the synthetic character of the treatment has been retained but the detailed presentation of the process of the development of personality and of self and social consciousness has been reserved for a second volume the present volume treats the subject from the standpoint of the more objective factors which integrate the personality and its responses in a social environment throughout it has been the intention of the writer not only to make the

treatment complete in itself but to keep the presentation on such a level that the volume can be used successfully as a second book in social theory following directly upon the introductory course in sociology in departments sociology if the approach to the social sciences is a psychological one the organization of this volume should make it available as an introduction to the first course in sociology economics politics and more advanced courses in history and literature in those departments which care to use it in this way that social psychology will ultimately be regarded as a necessary introduction to the several social sciences and the literatures can scarcely be doubted while the present volume is intended for undergraduate students it is hoped that it may also be used profitably in more advanced courses in combination with the more extended treatment of the subjective aspects of personality development later to be published preface psycinfo database record c 2006 apa all rights reserved

promoting a scholarly understanding of the psychology of social and cultural diversity in the early stages of 21st century this volume encourages an in depth appreciation of the value in diversity while directly addressing social intervention and policy implications offers for the very first time an integrated approach to the issues raised by increasingly complex representations of social identity explores the psychological implications and applications of new forms of social and cultural diversity includes research from a diverse range of scholars that covers a broad spectrum of sub disciplines discusses how the applications of multiculturalism and diversity research can encourage more positive intergroup relations develops an in depth understanding and appreciation of the value of social and cultural diversity

early studies of political behavior examined the sociological attitudinal and rational determinants of political behavior however none of these approaches provided a descriptive model of how people process political information and make political decisions under naturalistic conditions that involve limited cognitive capacity and motivation fortunately contemporary approaches within the field of political psychology have begun to address these concerns inspired by recent advances in the area of social psychology researchers are rapidly developing more realistic and detailed models of the psychological process that determines political judgements and behavior early attempts to merely predict political behavior have been replaced by an attempt to describe the actual process whereby individuals gather interpret exchange and combine information to arrive at a political judgement or decision this volume provides comprehensive coverage of this pioneering era of research in political psychology

common sense by definition is familiar to us all science for some of us is more remote yet it is not always clear what the connections are between these two ways of seeing the world in this title originally published in 1993 the author explores several related themes in social psychology to elucidate the way we understand the social construction of knowledge and the means by which we change social reality from the perspective of a critique of social representations theory the author argues that this necessitates a change of viewpoint from the individualistic and mechanistic assumptions of cartesian science to the social and evolutionary perspective of a hegelian framework this not

only emphasizes the cultural and historical dimensions of social phenomena but also illuminates the social and dynamic nature of individuals as a consequence the discipline of social psychology must itself be transformed recognizing the active participation of scientists in the social construction of scientific knowledge this title will be of interest to those working in social psychology history and philosophy of science and sociology

this compelling work brings together an array of distinguished scholars to explore key concepts theories and findings pertaining to some of the most fundamental issues in social life the conditions under which people are kind and helpful to others or conversely under which they commit harmful even murderous acts covered are such topics as the complex interaction of individual societal and situational factors underpinning good or evil behavior the role of guilt and the self concept and issues of responsibility and motivation including why good people do bad things the volume also examines whether aggression and violence are inescapable aspects of human nature and how cooperative interaction can break down stereotyping and discrimination

this special issue highlights how social psychology can further the understanding of important social health interpersonal and intergenerational issues facing people as they age this issue has three goals to generate more interest in aging as an area of study for social psychologists by showcasing researchers who are currently integrating basic social psychological research with issues in aging and lifespan development to challenge readers to think about how their research programs can interconnect with issues in aging and to demonstrate how social psychological processes have direct application to many of the issues facing people as they age

first published in 2001 routledge is an imprint of taylor francis an informa company

essentials of social psychology provides a clear concise and engaging introduction to the field covering all the major topics and theoretical perspectives this exciting new book provides straightforward explanation of key terms and concepts in a lively and student friendly manner debates and controversies are brought to life and the wider practical relevance of the subject is emphasised throughout pedagogical features that appear across the book include research classic sections which describe classic studies research applications boxes that highlight more contemporary developments in social psychological research and their practical applications real world features that look at the everyday relevance of social psychology and literature film and tv features that demonstrate how social psychological concepts are dealt with in popular media an international balance of research alerts students to the cross cultural dimensions of social psychology essentials of social psychology is accompanied by mypsychlab an interactive online study resource designed to help students to consolidate and further their understanding together the book and online support make this an ideal resource for those studying the subject for the first time or as part of a more general programme of study

prejudice is a topic of major interest to psychologists and sociologists but had rarely been given the broad treatment its importance demanded originally published in 1985 this title first introduces the term showing how it is related to other terms commonly used in psychology and the social sciences and explains simply and clearly what a scientific analysis must involve it then goes on to show how prejudice affects our reasoning and judgement in a wide variety of spheres in addition to race or ethnic attitudes next it traces the development of prejudiced attitudes towards black people in britain and the new world through the slave system and the slave trade with a brief look at the remarkably similar development of ethnic attitudes in south africa at the time it then goes on to discuss the debate about race differences in intelligence showing simply and clearly what the statistical assumptions underlying the heritability hypothesis are following that the psychological explanation of prejudice and principles explaining prejudice are spelled out the question of sex prejudice is dealt with and finally the extent of ethnic prejudice in britain and the usa is discussed the final chapter is a summary of the general principles and conclusions discussed through the book this title provides a scientific and historical perspective on prejudice a thorough literature review and clear summarising principles of prejudice in a simple and straightforward style

this book is written from the perspective of a social psychologist as a consequence the topics covered in the upcoming chapters were chosen from among those traditionally of interest to the discipline of social psychology a criterion for inclusion was the topic's usefulness in providing insights and or understanding of the social processes at work in sports settings to this end i have drawn extensively from mainstream journals in social psychology e.g. journal of personality and social psychology and grounded the discussion of topics and issues on the methodologically sound studies experiments they generally provide there is also an equally strong interdisciplinary emphasis that features research from physical education sociology management science and education i have made a further attempt not as successful as i would have liked to incorporate a substantial amount of the fine sports research that has been conducted overseas particularly in europe and australia i am hopeful that in bringing together the works of international scholars from a variety of disciplines a clearer and balanced outline of this field will take shape and now a word about the audience for this text and how to get the most from its pages i would suggest that the reader have taken a course in social psychology following an introductory level course an introductory course in research methodology would also be helpful

the authors of social identifications set out to make accessible to students of social psychology the social identity approach developed by henri tajfel john turner and their colleagues in bristol during the 1970s and 1980s michael hogg and dominic abrams give a comprehensive and readable account of social identity theory as well as setting it in the context of other approaches and perspectives in the psychology of intergroup relations they look at the way people derive their identity from the social groups to which they belong and the consequences for their feelings thoughts and behaviour of psychologically belonging to a group they go on to examine the relationship between the individual and society in the context of a discussion of discrimination stereotyping

and intergroup relations conformity and social influence cohesiveness and intragroup solidarity language and ethnic group relations and collective behaviour social identifications fills a gap in the literature available to students of social psychology the authors presentation of social identity theory in a complete and integrated form and the extensive references and suggestions for further reading they provide will make this an essential source book for social psychologists and other social scientists looking at group behaviour

this edited volume presents selected papers capturing herbert kelman s unique and seminal contributions to the social psychology of conflict analysis and resolution with a special emphasis on the utility of concepts for understanding and constructively addressing violent and intractable conflicts central concepts covered include perceptual processes basic human needs group and normative processes social identity and intergroup trust which form the basis for developing interactive methods of conflict resolution

fiske provides psychologists with a cutting edge approach on evolutionary and cross cultural psychology the book addresses research on three different levels brain function and cognition individual and situations and groups and cultures the second edition has been updated to present contemporary research in social psychology it also discusses increasingly important issues in the field this includes emotion science and the impact of neuroscience on social and personality psychology psychologists agree that the second edition captures an important movement in social psychology with the core motives approach

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