

The Social Animal Elliot Aronson

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newly revised and up to date this edition of the social animal is a brief compelling introduction to modern

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exploring the most important ideas in social psychology this collection of classic and contemporary readings includes accounts of specific experimental findings as well as more general articles summarising studies on such topics as attraction and aggression in the new edition the most significant and proactive articles of earlier editions have been retained including such classics as stanley milgram on obedience and solomon asch on conformity organised to illustrate the major themes of elliot aronson s highly praised book the social animal this acclaimed collection of articles can readily be adapted for use with any introductory social psychology text or even in lieu of a text

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changes are rarely accomplished by individuals people are social animals and changes are social processes which have to be organized social psychology is essential for the effectiveness and development of the field of change management it is necessary to understand people in change

processes social psychology also teaches us that meaning is key during change and intervention social psychology makes change management comprehensible to people and allows them to consider their actions in groups and the organization on their merits they may seem obvious and self evident but practice and science as well as the popular change management literature show that it is not drawing on the field of social psychology and based on primary research the social psychology of change management presents more than forty social psychological theories and concepts that are relevant for the field of change management the theories and concepts are analyzed and categorized following fiske s five core social motives belonging understanding controlling enhancing self and trusting each theory will have an introduction in which its assumptions and relevance is explained by studying the scientific evidence including meta analytic evidence the book provides practitioners students and academics in the field of change management organizational behaviour and business strategy the most relevant social psychological ideas and best available evidence thereby further unleashing the potential of social psychology in order to feed the field of change management by categorizing and integrating the relevant theories and concepts change management is enriched and restructured in a prudent positive and practical way the overarching goal however inspired by the ideas and perspective of leading thinkers like kurt lewin james q wilson and susan t fiske is to make the world a better place social psychologists being social scientists study practical social issues in our case issues related to change management and application to real world problems is a key goal therefore this book goes beyond the domain of organizational sciences

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