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stakes talks know when to walk away

the united states spends more than 17 of its gross domestic product gdp on health care
while other developed countries throughout the world average 8.7 of gdp on healthcare
expenditures by 2028 that percentage in the united states is projected to be 19.7 of gdp
yet all this spending apparently doesn't equate to value quality or performance among
11 high income countries the u.s. healthcare industry ranked last during the past seven

years in four key performance categories administrative efficiency access to care equity and healthcare outcomes this book centers on ways to bring down skyrocketing healthcare costs and improve comparatively low patient outcomes by focusing on the second highest cost after staffing in u s healthcare the supply chain the authors present strategies for aligning the healthcare supply chain leadership physicians and department budget owners to achieve evidence based value analysis eva and effective strategic sourcing the key to bringing alignment to where it needs to be is understanding the art and science of eva and strategic sourcing and reorienting the health systems toward productively and gainfully accomplishing them both within healthcare the biggest opportunities for a quantum leap in affordability and quality directly tie to improving the product and service selection process through eva and greatly advancing hospital and health system supply chain sourcing strategies the book outlines what the authors call the lacuna triangle three lacunas or gaps that occur in hospitals and health systems that prevent them from pursuing effective eva and strategic sourcing the authors explore the three effects of those gaps which keep the lacuna triangle walls tightly closed so that the oligopolies irrational markets and irrational pricing that those gaps create can continue to thrive and where many healthcare organizations remain trapped the goal with this book is to pluck the supply chain and health system executive and clinical leadership out of the chaos and irrationality they are caught in and give them tactics and strategies for reengineering the alignment of these processes to serve their enterprises needs the book does this by a deep exploration into strategic sourcing a way of doing business that has been embraced and employed effectively for decades in supply chain management in various industries and in healthcare supply chain in other countries

marketing is a way of doing business it is all pervasive a part of everyone s job description marketing is an expression of a company s character and is a responsibility that necessarily belongs to the whole company and everyone in it

the sustainability handbook volume 1 the body of knowledge around substantial sustainability innovation provides a comprehensive and holistic understanding of sustainability bridging the gap between academic theory and business practices global climate change poses enormous environmental challenges and societies across the world must adapt and innovate to further the goals of sustainability the private sector must find new ways of doing business to align practices with the sustainable development goals sdgs adopted by the international community using a conceptually structured framework throughout the book examines the latest academic research to summarize what environmental social and economic sustainability means in different contexts using numerous specific case studies and insights from industry leaders the book shows how to strategically integrate sustainability into the organization with extensive focus on policies incentives measures operations production consumption and lifecycle management volume 1 explores the concept of substantial sustainability innovation within an enterprise and why it is important it clarifies the difference between environmental social and governance aspects of sustainability and how they relate to each other with examples from local sourcing to c02 reduction business ethics to sustainability portfolio management green business process management to gender diversity this volume explores how you can use sustainability to innovate and identifies which components to use to build an effective sustainable strategy for researchers students and businesspeople at all levels and sectors this handbook is an essential reference of the latest sustainability tools and methodologies required to adapt and innovate towards sustainability provides step by step guidance on key procedures and methodologies presents chapters that begin with a graphical representation of how the topic fits within the larger framework includes extensive coverage of sustainability related case studies and lessons learned

a year s worth of management wisdom all in one place we ve reviewed the ideas insights and best practices from the past year of harvard business review to keep you

up to date on the most cutting edge influential thinking driving business today with authors from thomas h davenport to michael e porter and company examples from facebook to dhl this volume brings the most current and important management conversations right to your fingertips this book will inspire you to make stronger connections and build greater trust among people who work on multiple teams engage customers and employees alike with the help of artificial intelligence channel your outrage about sexual harassment in the workplace into effective action consider how ceo activism can generate goodwill for your company and weigh its risks pair data with qualitative research to increase diversity in your organization remain competitive in a hub economy by using your company s assets and capabilities differently this collection of articles includes the overcommitted organization by mark mortensen and heidi k gardner why do we undervalue competent management by raffaella sadun nicholas bloom and john van reenens numbers take us only so far by maxine williams the new ceo activists by aaron k chatterji and michael w toffel artificial intelligence for the real world by thomas h davenport and rajeev ronanki why every organization needs an augmented reality strategy by michael e porter and james e heppelmann thriving in the gig economy by gianpiero petriglieri susan ashford and amy wrzesniewski managing our hub economy by marco iansiti and karim r lakhani the leader s guide to corporate culture by boris groysberg jeremiah lee jesse price and j yo jud cheng the error at the heart of corporate leadership by joseph l bower and lynn s paine and now what by joan c williams and suzanne lebson

if you need the best practices and ideas for launching new ventures but don t have time to find them this book is for you here are nine inspiring and useful perspectives all in one place this collection of hbr articles will help you zero in on your most promising prospects set a clear direction for your start up test and revise your assumptions along the way tackle risks that could sabotage your efforts carve out opportunities in emerging markets launch a start up within your company hand over the reins when it s

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a year's worth of management wisdom all in one place we've reviewed the ideas insights and best practices from the past year of harvard business review to keep you up to date on the most cutting edge influential thinking driving business today with authors from ginni rometty to robert i sutton and company examples from maersk to nvidia this volume brings the most current and important management conversations right to your fingertips this book will inspire you to reskill your organization in the age of ai rid your company of the obstacles that infuriate everyone understand what today's rainmakers do differently market sustainable products effectively choose the right sources of demand to grow your company at the right speed use strategic thinking to create the life you want this collection of articles includes reskilling in the age of ai by jorge tamayo leila doumi sagar goel orsolya kovacs ondrejkovic and raffaella sadun how fast should your company really grow by gary p pisano how to sustain your empathy in difficult times by jamil zaki the new collar workforce by colleen ammerman boris groysberg and ginni rometty rid your organization of obstacles that infuriate everyone by robert i sutton and huggy rao where does dei go from here by laura morgan roberts what today's rainmakers do differently by matthew dixon ted mckenna rory channer and karen freeman the new era of industrial policy is here by willy c shih how to market sustainable products by frederic dalsace and goutam challagalla what does stakeholder capitalism mean to you by lynn s paine and use strategic thinking to create the life you want by rainer strack susanne dyrchs and allison bailey hbr's 10 must reads paperback series is the definitive collection of books for new and experienced leaders alike leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further hbr's

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