

Games Strategies And Decision Making Hardcover

Guide to Decision Making Decision Making by the Book Effective Decision Making (REV ED) Decision Making & Problem Solving Strategies The Art of Decision Making Decision Making and Problem Solving Leadership and Decision-making A Primer on Decision Making The Art of Strategic Decision-Making Effective Decision Making The Art of Decision Making Management Eighth Edition Paperback, Custom Publication Effective Decision-Making Winning Decisions Decision Making in Economic, Political, Social, and Technological Environments with the Analytic Hierarchy Process Harvard Business School ... Catalog of Teaching Materials Primer on Decision Making Managerial Decision Making Brilliant Decision Making Helga Drummond Paul E. Moody Haddon Robinson John Adair John Eric Adair Tim Castle John Adair Victor Harold Vroom James G. March Peter Hollins Madison Taylor Griffin, Terry Edoardo Binda Zane J. Edward Russo Thomas L. Saaty James G. March Alan J. Rowe Robbie Steinhause

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a comprehensive look at decision making practices and what can be done to eradicate errors designed to help companies in any industry make fewer mistakes the economist guide to decision making is an in depth look at the tools and techniques for preventing errors and improving efficiency exploring how and why decisions go awry in the first place what decision makers can do to counter the psychological social and other forces that can undermine individual judgment and pull organizations off course and highlighting often overlooked aspects of the science of decision making the book illustrates how mistakes really happen so that they can be better avoided drawing on examples taken from companies around the world including motorola emi and the london stock exchange as well as gold mines in south africa and food contamination scandals in china the economist guide to decision making thoughtfully considers how companies can be more effective and improve their decision making strategies presents new ways for companies to improve their decision making processes explains how decision making works and discusses the tools available for helping reduce the likelihood of errors draws on examples taken from companies around the globe decision making can never prevent mistakes entirely but a better understanding of how to improve practices and processes is

invaluable for companies looking to increase their overall efficiency the economist guide to decision making leads the way

using real world examples moody s simple nontechnical descriptions make even the most sophisticated decision techniques easy to grasp and apply includes descriptions of brainstorming the delphi technique force field analysis utility theory and more 67 illustrations

few managers devote enough attention to the thinking processes they should apply to their jobs yet long energetic hours at work are wasted if business decisions are not logical clear and correct effective decision making is the definitive guide to the crucial managerial skill of creative thinking in this classic book john adair britain s foremost expert on leadership training tells you everything you need to know to enable you to analyse your own thought processes think outside the box and know when to turn to others to help you make your decisions including advice on every aspect of the decision making process effective decision making will help you to approach problems efficiently and effectively define objective collect information develop options evaluate decide and implement think in a more imaginative way know when to rely on your intuition feel more confident about arguing your case develop your thinking skills with examples of good and poor decision making as well as exercises designed to help you maintain and improve your mental fitness effective decision making will enable you to master one of the most important skills needed to make you an effective leader

explains key principles for developing thinking skills and applying them creatively and effectively

making good decisions quickly is what marks out truly great leaders from the rest of us decision making is one of the most sought after skills today but most of us have never been taught but one most of us have never been taught aged 19 i went off piste snowboarding way before i had the skills or experience to do so and very quickly found myself hurtling towards the edge of a cliff face on sheet ice within minutes i was literally hanging onto a boulder for dear life with my legs dangling over the precipice every single decision i made over the next few hours was life or death there were no easy choices each right decision could be undone by a wrong one and i was very aware of how close i was to death the whole time the cold the wind the fading light the fact no one knew where i was the fact i had no food or water on me that day my brain worked overtime to keep me alive what i learned has actually been a enabled me to approach decisions in all areas of my life with ease in addition to sharing my story with you i will also explore 6 of the best decision models as well as teach you how to maintain the mindset of a master decision maker after reading this book you ll find making good decisions quick and easy and will no longer waste time stressing over them or avoid stepping up to make them

an explanation of the key principles for developing thinking skills and applying them creatively and productively to every challenge it examines understanding the way your mind works adopting a structured approach to reach the best decision assessing risk and generating successful options for action using brainstorming and lateral thinking to increase your creativity and creating a personal strategy to become a more effective practical thinker

overwhelmed and paralyzed by your choices learn how to get it right the first time improve

your analysis judgment and intuition unfortunately you can't just rely on your gut instinct or hunch when you make decisions there's a science to improving your critical thinking weighing pros and cons and avoiding the traps that take you down the wrong path make smart decisions by catching your brain's built in flaws the art of strategic decision making will teach you to seize control of your life and make sure your decisions aren't making you this book cites years of research and scientific studies about what constitutes a great decision and the factors that will inevitably lead you there it is an in depth look at human nature and psychology and why we make decisions in the way we do for better or for worse this book is packed with theory but it is all practical and actionable use these mental models and pieces of analysis on your decisions today think more quickly and more thoroughly at the same time peter hollins has studied psychology and the human condition for over a dozen years this book contains tactics pulled from his personal experience as well as some of the most famous studies in decision theory and social psychology to help you make snap decisions beat analysis paralysis and eliminate indecision learn your subconscious motivations needs and desires that hijack your brain discover the surprising causes and cures for decision fatigue over 10 of the most dangerous cognitive biases and decision traps how to make your pros and cons lists incredibly useful and illuminating the 6 hats method of intelligent decisions and how you can inhabit different perspectives the wrap method of planning for failure in decisions how to think outside the box and creatively solve problems

the art of decision making is a very important art to learn unfortunately you were probably not taught great decision making skills in school you do not know what to do in the face of a decision be it large or small your indecisiveness makes life more difficult and impairs your ability as a leader you struggle with decisions and feel a great deal of frustration anxiety and angst as a result that is ok you can let go of your indecisiveness now this book is your ultimate guide to the art of decision making you will learn all of the skills and tools that you require to perform this art very satisfactorily using the advice in this book you can begin to make good decisions without so much angst and deliberation learn how to make major life decisions that benefit you and make you happy learn how to make snappy decisions under the constraints of time learn how to make decisions as a leader or when you are under pressure finally learn how to stay resolute in your decisions so that you do not gain the reputation of being indecisive by the time you finish this guide you will have all the skills that you need to make decisions with a minimum of struggle and heartache you will change your relationship with decision making to become healthier your life will benefit as you begin to take charge and make healthy decisions more easily

the aim of this book is to quickly empower you to make better decisions by giving you step by step explanations of the best techniques we always make decisions under uncertainty and pressure especially in business we need faster and better decisions to cope but we don't have the time to learn how to make them well that is where i come in i wrote this book to allow you to make better decisions without spending weeks studying theory and practice the introduction gives you a snapshot of two decision making biases of the worst mistake you can do when making decision and a lesson taken straight from philosophy decision biases why your brain isn't always your friend in decisions the worst mistake in decision making a lesson from another time the first chapter looks at frameworks of reference meaning how you can apply decision making to achieve your goals for example how and why some decisions are

able to automatically give you a competitive advantage the ooda loop the recognition primed decision model grow or the john whitmore model the pdsa cycle chapters 2 to 5 look at separate phases of decision making understanding your context understanding the problem generating solutions and selecting one option out of many 2 context contexts c different and there is no one size fits all approach which is why this book provides you with five swot and pest telos porter s five forces causal loops diagrams 3 problem before making decisions then you need to work on finding out exactly what you are trying to solve this chapter gives you 5 tools to do so root cause analysis ishikawa s diagram and the 5 whys technique pareto analysis kipling method 5w1h catwoe 4 generating ideas in pure decision making little attention is given to this phase as it belongs to a different field creativity this book includes two tools zwicky s box scamper 5 weighing alternatives this book gives you six tools for this each one with its specificities weights and factors the grid analysis and the kt matrix the paired comparison analysis the quantitative strategic planning matrix the analytic hierarchy process the eisenhower matrix chapter 6 and 7 look at group decisions meaning whether it s a good idea to make decisions in a group and if it is how that group should make decisions 6 do you need your team you can either involve your team in decis exclude them often managers are torn between these two options you have three tools to help you though the vroom yetton jago model the hoy tarter model the hersey blanchard model 7 group techniques to be used when making decisions in a group is nec nominal group technique the delphi method hartnett s consensus oriented decision making model the stepladder technique debono s six thinking hats the charette procedure rapid chapters 8 and 9 look at decisions in corporate strategy and analyse a decision s consequence 8 corporate strategy these decision tools have all been developed for corporations still hold value for smaller businesses the bcg matrix the advantage matrix the ge matrix blind spot analysis 9 consequences in other words how can i make sure that the decision i made is the best one and will work in my specific situation unfortunately nobody can answer this any decision method can only skew the odds of having made the right decision in your favour that said there are a few techniques you can apply impact assessment plus minus interesting decision trees cost benefit analysis futures wheel

presents a guide to making effective business decisions filled with worksheets questionnaires case studies and techniques that will assist all levels of management in addressing problems making informed decisions and converting opinions into insights

this book is a collection of selected applications of the ahp on economics social and political sciences and technological design this volume along with other volumes on decision making planning conflict resolution and forecasting rounds out the diversity of application areas

building on lecture notes from his acclaimed course at stanford university james march provides a brilliant introduction to decision making a central human activity fundamental to individual group organizational and societal life march draws on research from all the disciplines of social and behavioral science to show decision making in its broadest context by emphasizing how decisions are actually made as opposed to how they should be made he enables those involved in the process to understand it both as observers and as participants march sheds new light on the decision making process by delineating four deep issues that persistently divide students of decision making are decisions based on rational choices

involving preferences and expected consequences or on rules that are appropriate to the identity of the decision maker and the situation is decision making a consistent clear process or one characterized by ambiguity and inconsistency is decision making significant primarily for its outcomes or for the individual and social meanings it creates and sustains and finally are the outcomes of decision processes attributable solely to the actions of individuals or to the combined influence of interacting individuals organizations and societies march s observations on how intelligence is or is not achieved through decision making and possibilities for enhancing decision intelligence are also provided march explains key concepts of vital importance to students of decision making and decision makers such as limited rationality history dependent rules and ambiguity and weaves these ideas into a full depiction of decision making he includes a discussion of the modern aspects of several classic issues underlying these concepts such as the relation between reason and ignorance intentionality and fate and meaning and interpretation this valuable textbook by one of the seminal figures in the history of organizational decision making will be required reading for a new generation of scholars managers and other decision makers

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