

# Business To Business Golf How To Swing Your Way To Business Su

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make the golf course the ideal setting to do business have fun whether you are an accomplished golfer or a beginner the insights interviews techniques offered here will help you understand your playing partners better learn to play the game of business with more confidence this is a step by step guide that will help you enhance your business fortune through the cultivation of new friendships relationships while enjoying the game you love you ll find out how to establish rapport when you should should not offer playing advice to partners how golf helps businesswomen the specific rules etiquette communication skills to play a good business golf game what to do on the 19th hole much more illustrations

how do you make it in business stop listening and start watching your body at work is a guide to seeing past the words that fill the hallways conference rooms and e mails of your workplace and to deciphering the hidden meanings that lie behind them through real life examples from the world of business and with background from the science of communication you ll learn to sight read colleagues and use your own body language to your best advantage you ll find out how a co worker s hands much more than her words tell you how she felt about your presentation why gestures at a meeting are more memorable than words when a shrug of the shoulders can mean the difference between job well done and job could be better how to train a nosy boss to back off without uttering a single word what your shoes and your hair may be saying about your commitment to the job why you ll find more smiley face stickers in cubicles than in corner offices david givens has been a consultant to some of the biggest companies in the united states with his expertise he ll help you look past the words so you can really read your workplace

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these readings grew out of the author's monthly column on business ethics in the business section of the athens banner herald newspaper written in an open and engaging style the book features topics that are timely each followed by several thought provoking discussion questions the book includes readings on the current financial crisis in order to challenge today's students to confront the economic reality in which they will have to live an excellent addition to any business ethics course

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the number of new golfers has increased 75 percent in the last decade but many of the new players are clueless about the game's long tradition of proper behavior the results are awkward moments and even some accidents this humorous yet serious book will be popular with new golfers and those who have to play with them

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